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# COMMODITY MARKETING UPDATE







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I will never be bullish wheat I will never be bullish wheat



Brazil bean crop is made in December - Janony stop is made in December - Janary Brazil bean crop is made in December - Janary Brazil bean crop is made in December - Janary Brazil bean crop is made in December - Jonary Brazil bean crop is made in December - Johory Brazil bean crop is made in December - Kerner Brazil bean crop is made in December -Brazil bean crop is made in December -Brazil bean crop is made in December Brazil bean crop is made in December 6 Brazil bean crop is made in December Brazil bean crop is made in Decenter a land Renail bean crop is made in hearth

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#### Emergency Relief Program (ERP 2022)

Disaster Recovery Assistance for Commodity and Specialty Crop Producers

#### Background

USDA

On December 29, 2022, President Biden signed into law the Disaster Relief Supplemental Appropriations Act, 2023 (Pub. L 117-328), which includes over \$3.74 billion in assistance to agricultural producers impacted by wildfires, qualifying droughts, hurricanes, winter storms, and other eligible disasters experienced during calendar year 2022.

#### Overview

ERP 2022 covers crop production, including certain quality losses, and losses of trees due to qualifying natural disaster events that occurred in calendar year 2022.

For impacted producers, FSA will be administering emergency relief to eligible producers through a two-track process:

- Track 1 will leverage existing Federal Crop Insurance or Noninsured Crop Disaster Assistance Program (NAP) data as the basis for calculating initial payments.
- Track 2 will be intended to fill additional assistance gaps and cover eligible producers who did not participate in existing risk management programs.

This two-track approach enables USDA to streamline the application process to reduce the burden on producers, proactively include underserved producers who have been left out of past relief efforts and encourage participation in existing risk management tools that can help producers handle future extreme weather events. insurance or NAP coverage was available and a crop insurance indemnity or NAP payment was received, except for crops intended for grazing. Qualifying natural disaster events include: wildfires, tornadoes, hurricanes, floods, derechos, excessive heat, winter storms, freeze, smoke exposure, excessive moisture, qualifying drought, and related conditions.

For ERP 2022 eligibility, "related conditions" are damaging weather and adverse natural occurrences that occurred concurrently with and as a direct result of a specified qualifying disaster event. They include:

- Excessive wind that occurred as a direct result of a derecho;
- Silt and debris that occurred as a direct result of flooding;
- Excessive wind, storm surges, tropical storms, and tropical depressions that occurred as a direct result of a hurricane; and
- Excessive wind and blizzards that occurred as a direct result of a winter storm.

For "qualifying drought", ERP 2022 assistance is available if any area within the county in which the loss occurred was rated by the U.S. Drought Monitor as having a drought intensity of:

- D2 (severe drought) for eight consecutive weeks; or
- D3 (extreme drought) or higher level of drought intensity.

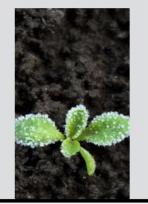


#### For More Info

Additional USDA disaster assistance information can be found on farmers.gov, the Disaster Assistance Discovery Tool, Disasterat-a-Glance fact sheet, and Farm Loan Assistance Tool.

For FSA and Natural Resources Conservation Service programs, producers should contact their local USDA Service Center.

For assistance with a crop insurance claim, producers and landowners should contact their crop insurance agent.



Progressive Payment Factor Added to '22 ERP Payments – USDA has made some changes with its approach to the Emergency Relief Program for 2022. Like payment limits, a progressive payment factor will be applied to the assistance payment. For example, a farmer with a calculated loss of \$100,000 in 2020 would have received \$75,000 plus a refund for a portion of the crop insurance premium. With the progressive payment factor for 2022, the same farmer with a \$100,000 loss will receive just over \$11,000. The reimbursements for crop insurance premiums will only be available to farmers who qualify as 'underserved.'

## Fall Price Insurance Prices

• Corn:

• Soybeans:

• Spring Wheat:

Spring: \$5.91 Fall: \$4.88 18% yield increase Planning Price: \$5.40 Spring: \$13.76 Fall: \$12.84 7% yield increase Planning Price: \$12.40 Spring: \$8.87 Fall: \$7.97 10% yield increase Planning Price: \$8.00

Corn	Projected Price <sup>1</sup>	\$5.91		% decline in price							
	Harvest Price <sup>2</sup>	\$4.88		17%							
	APH Yield <sup>3</sup>	180									
	Yield Change <sup>4</sup>	10									
				RP	and RP-HP	E Insurance	Payments	by yield an	d Coverage	1	
							Yield				
		Revenue	Yield to Trigger								
	Coverage	Guarantee	Payment	140	150	160	170	180	190	200	
	70%	\$745	152.6	\$61.46	\$12.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
	75%	\$798	163.5	\$114.65	\$65.85	\$17.05	\$0.00	\$0.00	\$0.00	\$0.00	
	80%	\$851	174.4	\$167.84	\$119.04	\$70.24	\$21.44	\$0.00	\$0.00	\$0.00	
	85%	\$904	185.3	\$221.03	\$172.23	\$123.43	\$74.63	\$25.83	\$0.00	\$0.00	
				700/	0.20/	200/	0.4%	100%	106%	1110/	
		Yield/APH		78%	83%	89%	94%	100%	106%	111%	
Corn	Projected Price <sup>1</sup>	\$5.91		9	% decline i	n price					
	Harvest Price <sup>2</sup>	\$4.88			17%						
	APH Yield <sup>3</sup>	160									
	Yield Change <sup>4</sup>	10									
				RP	and RP-HP	E Insurance	Payments	by yield an	d Coverage	ł	
							Yield				
		Revenue	Yield to Trigger								
	Coverage	Guarantee	Payment	120	130	140	150	160	170	180	
	70%	\$662	135.6	\$76.32	\$27.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
	75%	\$709	145.3	\$123.60	\$74.80	\$26.00	\$0.00	\$0.00	\$0.00	\$0.00	
	80%	\$756	155.0	\$170.88	\$122.08	\$73.28	\$24.48	\$0.00	\$0.00	\$0.00	
	85%	\$804	164.7	\$218.16	\$169.36	\$120.56	\$71.76	\$22.96	\$0.00	\$0.00	
		Yield/APH		75%	81%	88%	94%	100%	106%	113%	

Soybeans	Projected Price <sup>1</sup>	\$13.76		9	% decline in	price					
	Harvest Price <sup>2</sup>	\$12.84		7%							
	APH Yield <sup>3</sup>	42									
	Yield Change <sup>4</sup>	3									
				RP	and RP-HPE	E Insurance	Payments	by yield an	d Coverage		
							Yield				
		Revenue	Yield to Trigger								
	Coverage	Guarantee	Payment	22	27	32	37	42	45	48	
	70%	\$405	31.5	\$122.06	\$57.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
	75%	\$433	33.8	\$150.96	\$86.76	\$22.56	\$0.00	\$0.00	\$0.00	\$0.00	
	80%	\$462	36.0	\$179.86	\$115.66	\$51.46	\$0.00	\$0.00	\$0.00	\$0.00	
	85%	\$491	38.3	\$208.75	\$144.55	\$80.35	\$16.15	\$0.00	\$0.00	\$0.00	
		Yield/APH		52%	64%	76%	88%	100%	107%	114%	
Soybeans	Projected Price <sup>1</sup>	\$13.76		9	% decline in	) price					
Soybeans	Projected Price <sup>1</sup> Harvest Price <sup>2</sup>	\$13.76 \$12.84		9	% decline in <b>7%</b>	n price					
Soybeans	-			•		n price					
Soybeans	Harvest Price <sup>2</sup>	\$12.84		4		n price					
Soybeans	Harvest Price <sup>2</sup> APH Yield <sup>3</sup>	\$12.84 38			7%		e Payments	s by yield an	nd Coverage		
Soybeans	Harvest Price <sup>2</sup> APH Yield <sup>3</sup>	\$12.84 38			7%		e Payments Yield	s by yield an	nd Coverage		
Soybeans	Harvest Price <sup>2</sup> APH Yield <sup>3</sup>	\$12.84 38 3	Yield to Trigger		7%		-	s by yield an	nd Coverage	· · · · · · · · · · · · · · · · · · ·	
Soybeans	Harvest Price <sup>2</sup> APH Yield <sup>3</sup>	\$12.84 38 3	Yield to Trigger Payment		7%		-	s by yield an <b>38</b>	nd Coverage	44	
Soybeans	Harvest Price <sup>2</sup> APH Yield <sup>3</sup> Yield Change <sup>4</sup>	<b>\$12.84</b> 38 3 Revenue		RP	<b>7%</b> and RP-HPI	E Insurance	Yield				
Soybeans	Harvest Price <sup>2</sup> APH Yield <sup>3</sup> Yield Change <sup>4</sup> Coverage	<b>\$12.84</b> <b>38</b> <b>3</b> Revenue Guarantee \$366 \$392	Payment 28.5 30.5	RP 18 <b>\$134.90</b> <b>\$161.04</b>	7% and RP-HPI 23 \$70.70 \$96.84	28 \$6.50 \$32.64	Yield 33 <b>\$0.00</b> <b>\$0.00</b>	38 \$0.00 \$0.00	41 \$0.00 \$0.00	44 \$0.00 \$0.00	
Soybeans	Harvest Price <sup>2</sup> APH Yield <sup>3</sup> Yield Change <sup>4</sup> Coverage 70%	\$12.84 38 3 3 Revenue Guarantee \$366 \$392 \$418	Payment 28.5 30.5 32.6	RP 18 \$134.90 \$161.04 \$187.18	7% and RP-HPI 23 \$70.70 \$96.84 \$122.98	28 \$6.50 \$32.64 \$58.78	Yield 33 \$0.00 \$0.00 \$0.00	38 \$0.00 \$0.00 \$0.00	41 \$0.00 \$0.00 \$0.00	44 \$0.00 \$0.00 \$0.00	
Soybeans	Harvest Price <sup>2</sup> APH Yield <sup>3</sup> Yield Change <sup>4</sup> Coverage 70% 75%	<b>\$12.84</b> <b>38</b> <b>3</b> Revenue Guarantee \$366 \$392	Payment 28.5 30.5	RP 18 <b>\$134.90</b> <b>\$161.04</b>	7% and RP-HPI 23 \$70.70 \$96.84	28 \$6.50 \$32.64	Yield 33 <b>\$0.00</b> <b>\$0.00</b>	38 \$0.00 \$0.00	41 \$0.00 \$0.00	44 \$0.00 \$0.00	
Soybeans	Harvest Price <sup>2</sup> APH Yield <sup>3</sup> Yield Change <sup>4</sup> Coverage 70% 75% 80%	\$12.84 38 3 3 Revenue Guarantee \$366 \$392 \$418	Payment 28.5 30.5 32.6	RP 18 \$134.90 \$161.04 \$187.18	7% and RP-HPI 23 \$70.70 \$96.84 \$122.98	28 \$6.50 \$32.64 \$58.78	Yield 33 \$0.00 \$0.00 \$0.00	38 \$0.00 \$0.00 \$0.00	41 \$0.00 \$0.00 \$0.00	44 \$0.00 \$0.00 \$0.00	

Crop Insurance Reve	nue	Protec	ction	
75% Guarentee	Spri	ng Price	Proj Fall	Price
Corn Insurance	\$	5.91	\$	4.88
АРН		180		180
Ins Level		75%		75%
Revenue Guarentee	\$	797.85	\$ 6	658.80
Bushel Guarentee		135	163.49	938525
	No	Sales		
Crop Produced		150		
Bushels Short	13	.4938525		
Fall Price	\$	4.88		
No Grain Sales	\$	4.28		
RP Insurance	\$	65.85		
Gross Crop Salse Fall Price	\$	642.00	Cost of	Prod.
	\$	707.85	\$ 8	300.00
	75%	6 Sold		
Crop Produced		150		
Bushels Short	13	.4938525		
Fall Price	\$	4.88		
Revenue Insurance	\$	65.85		
Grain Sales Bu		135		
Grain Sales Price	\$	5.50		
Grains Sales Revenue	\$	742.50		
Gap Sales Bu		15		
Fall Price	\$	4.28		
Gap Revene	\$	64.20	Cost of	Prod.
Total Revenue	\$	872.55	\$ 8	300.00

Corn						
Acres	500			Acres		500
Revenue No Sales RP	\$ 707.85			<b>Revenue Sales</b>	\$	871.35
Gross Revenue	\$ 353,925.00			Gross Revenue	\$ 435	5,675.00
<b></b>	A 04 750 00					
Difference	\$ 81,750.00					
Post Harvest Sales Could	be Better or Wo	orse fo	r Bo	th Senarios		
Hedged Bushels Not Produced	10000	\$	5.90			
Lower Market	10000	\$	4.72			
	Hedge Gain	\$	1.18			
	Cost to Exit	\$	0.01			
	Net Gain	\$11,7	00.00			

Crop Insurance Reve	nue	Protec	ctio	n
75% Guarentee	Spri	ing Price	Pro	j Fall Price
Corn Insurance	\$	5.91	\$	6.00
APH		180		180
Ins Level		75%		75%
Revenue Guarentee	\$	797.85	\$	810.00
Bushel Guarentee		135		132.975
	No	Sales		
Crop Produced		150		
Bushels Short		0		
Fall Price	\$	6.00		
No Grain Sales	\$	5.60		
RP Insurance	\$	-		
Gross Crop Salse Fall Price	\$	840.00	Со	st of Prod.
	\$	840.00	\$	800.00
	\$	840.00	\$	800.00
		840.00 % Sold	\$	800.00
Crop Produced			\$	800.00
Crop Produced Bushels Short		6 Sold	\$	800.00
		6 Sold	\$	800.00
Bushels Short	75%	6 <b>Sold</b> 150 0	\$	800.00
Bushels Short Fall Price	<b>75</b> % \$	6 <b>Sold</b> 150 0	\$	800.00
Bushels Short Fall Price Revenue Insurance	<b>75</b> % \$	6 <b>Sold</b> 150 0 4.88 -	\$	800.00
Bushels Short Fall Price Revenue Insurance Grain Sales Bu	<b>75</b> % \$ \$	6 <b>Sold</b> 150 0 4.88 - 135	\$	800.00
Bushels Short Fall Price Revenue Insurance Grain Sales Bu Grain Sales Price	<b>75</b> % \$ \$	6 Sold 150 0 4.88 - 135 5.50 742.50 15	\$	800.00
Bushels Short Fall Price Revenue Insurance Grain Sales Bu Grain Sales Price Grains Sales Revenue	75% \$ \$ \$ \$	6 <b>Sold</b> 150 0 4.88 - 135 5.50 742.50	\$	800.00
Bushels Short Fall Price Revenue Insurance Grain Sales Bu Grain Sales Price Grains Sales Revenue Gap Sales Bu	75% \$ \$ \$	6 Sold 150 0 4.88 - 135 5.50 742.50 15		800.00

				1
Corn				
Acres	500		Acres	500
Revenue No Sales RP	\$ 707.85		<b>Revenue Sales</b>	\$ 872.55
Gross Revenue	\$ 353,925.00		Gross Revenue	\$ 436,275.00
Difference	\$ 82,350.00			
Post Harvest Sales Could	be Better or Wo	orse for Bo	th Senarios	
Listend Ducksle Net Preduced	40000	¢ 5.00		
Hedged Bushels Not Produced	10000	•	-	
Lower Market		\$ 4.72		
	Hedge Gain	\$ 1.18		
	Cost to Exit	\$ 0.01		
	Net Gain	\$11,700.00		

## Cost of Carry at 5% and 8% per Month

	5%	8%
<ul> <li>Wheat at \$7.50</li> </ul>	\$.03	\$.05
• Soybeans at \$13.00	\$.05	\$.08
<ul> <li>Corn at \$4.50</li> </ul>	\$.02	\$.03

Carry Market:

Wheat Spreads: Dec Mar: .19 Mar May .13 May July .11 (.32) Soybean Spreads: Jan Mar .09 (.27)

Corn Spreads: Dec Mar .15 Mar May .08 May July .05 (.28)

2023 PROJECTED FARM CASH FLOW												
CR <u>OP INCOME</u>	Planing Price <u>WHEAT</u>			23-Dec <u>VHEAT</u>		ning Price	<u>s</u>	23-Nov OYBEANS	Pla	nning Price <u>CORN</u>	23-Dec <u>CORN</u>	
Yield Per Acre		75.00		75.00		40.00		40.00		165.00	165.00	
Futures		8.00		7.44		12.40		13.82		5.40		4.77
Pro. Basis		0.00		(0.30)		0.00		(0.70)		0.00		(0.45)
Price Received per Bushel	\$	8.00	\$	7.14	\$	12.40	\$	13.12	\$	5.40	\$	4.32
MFP Crop Payments												
<b>Total Product Return per Acre</b>	\$	600.00	\$	535.50	\$	496.00	\$	524.80	\$	891.00	\$	712.80
DIRECT EXPENSES												
Seed	\$	36.00	\$	36.00	\$	80.00	\$	80.00	\$	110.00	s	110.00
Fertilizer	\$	148.00	\$	148.00	\$	56.00	\$	56.00	\$	191.00	s	191.00
Crop Chemicals	\$	40.00	\$	40.00	\$	50.00	\$	50.00	\$	35.00	s	35.00
Crop Insurance	\$	30.00	\$	30.00	\$	40.00	\$	40.00	\$	35.00	\$	35.00
Fuel and Oil	\$	22.00	\$	22.00	\$	22.00	\$	22.00	\$	32.00	\$	32.00
Repairs	\$	35.00	\$	35.00	\$	35.00	\$	35.00	\$	50.00	\$	50.00
Land Rent	\$	160.00	\$	160.00	\$	160.00	\$	160.00	\$	160.00	\$	160.00
Drying									\$	30.00	\$	30.00
Operating Interest	\$	15.00	\$	15.00	\$	15.00	\$	15.00	\$	25.00	\$	25.00
Miscellaneous	S	5.00	S	5.00	\$	5.00	\$	5.00	S	7.50	s	7.50
TOTAL DIRECT EXPENSE	\$	491.00	\$	491.00	\$	463.00	\$	463.00	\$	675.50	\$	675.50
OVERHEAD EXPENSES												
Overhead Expenses	\$	81.00	\$	81.00	\$	81.00	\$	81.00	\$	125.00	\$	125.00
TOTAL OVERHEAD EXPENSE	\$	81.00	\$	81.00	\$	81.00	\$	81.00	\$	125.00	\$	125.00
TOTAL EXPENSES/ACRE	\$	572.00	\$	572.00	\$	544.00	\$	544.00	\$	800.50	\$	800.50
NET RETURN/ACRE	\$	28.00	\$	(36.50)	\$	(48.00)	\$	(19.20)	\$	90.50	\$	(87.70)
Profit Margin		4.90%		-6.38%		-8.82%		-3.53%		11.31%		-10.96%
BEP	\$	7.63	\$	7.63	\$	13.60	\$	13.60	\$	4.85	\$	4.85
BEY		71.50		80.11		43.87		41.46		148.24		185.30

2024 PROJECTED FARM CASH FLOW 24-Sep 24-Nov 24-Dec								
CROP INCOME		VHEAT	<u>S(</u>	DYBEANS		CORN		
Yield Per Acre	70.00			40.00	165.00			
Futures		7.70		13.07	5.17			
Pro. Basis		(0.50)		(0.75)		(0.60)		
Price Received per Bushel	\$	7.20	\$	12.32	\$	4.57		
MFP Crop Payments								
Total Product Return per Acre	\$	504.00	\$	492.80	S	754.05		
DIRECT EXPENSES								
Seed	\$	32.00	\$	80.00	\$	110.00		
Fertilizer	\$	138.00	\$	49.00	\$	187.00		
Crop Chemicals	\$	40.00	\$	50.00	\$	35.00		
Crop Insurance	\$	30.00	\$	40.00	\$	35.00		
Fuel and Oil	\$	22.00	\$	22.00	\$	32.00		
Repairs	\$	35.00	\$	35.00	\$	50.00		
Land Rent	\$	160.00	\$	160.00	\$	160.00		
Drying					\$	30.00		
Operating Interest	\$	15.00	\$	15.00	\$	25.00		
Miscellaneous	\$	5.00	\$	5.00	\$	7.50		
TOTAL DIRECT EXPENSE	\$	477.00	\$	456.00	\$	671.50		
OVERHEAD EXPENSES								
Overhead Expenses	\$	81.00	s	81.00	S	125.00		
TOTAL OVERHEAD EXPENSE	\$	81.00	\$	81.00	\$	125.00		
TOTAL EXPENSES/ACRE	\$	558.00	\$	537.00	\$	796.50		
		000100		001100	Ŷ	100.00		
NET RETURN/ACRE	\$	(54.00)	\$	(44.20)	\$	(42.45		
Profit Margin		-9.68%		-8.23%		-5.337		
BEP	\$	7.97	\$	13.43	\$	4.83		
BEY		77.50		43.59		174.29		

#### **2024 Projected Acres**

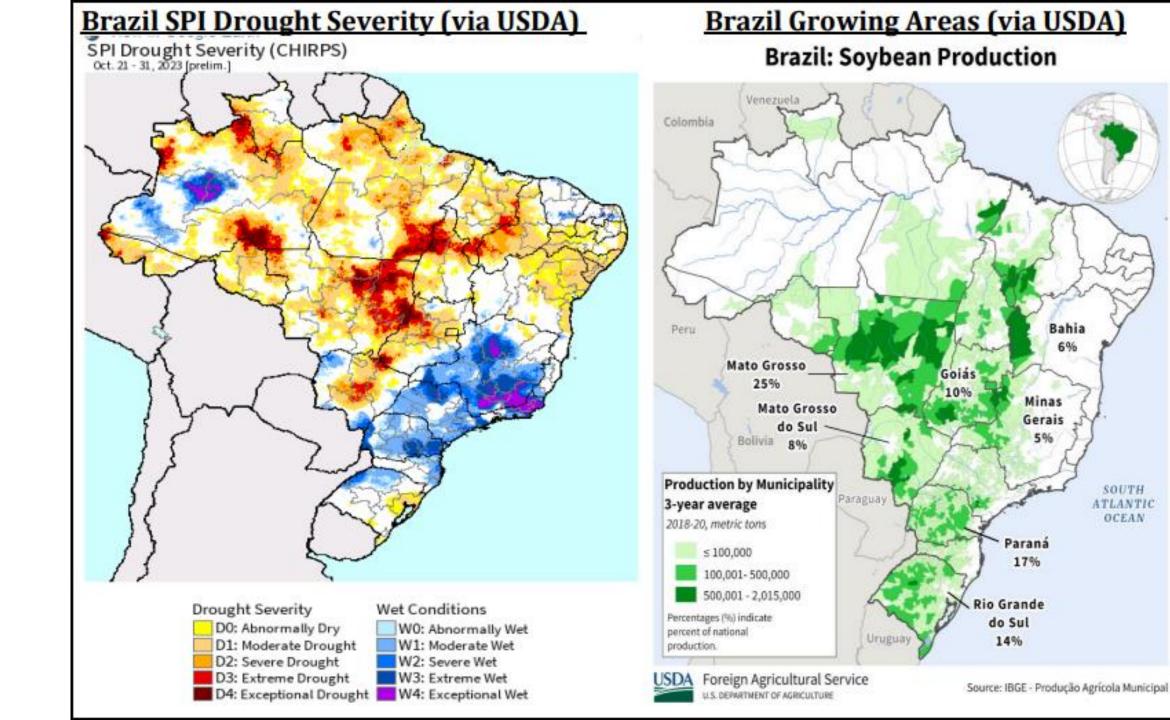
Corn: 92.5 from 94.8 Soybeans: 86 from 83.6

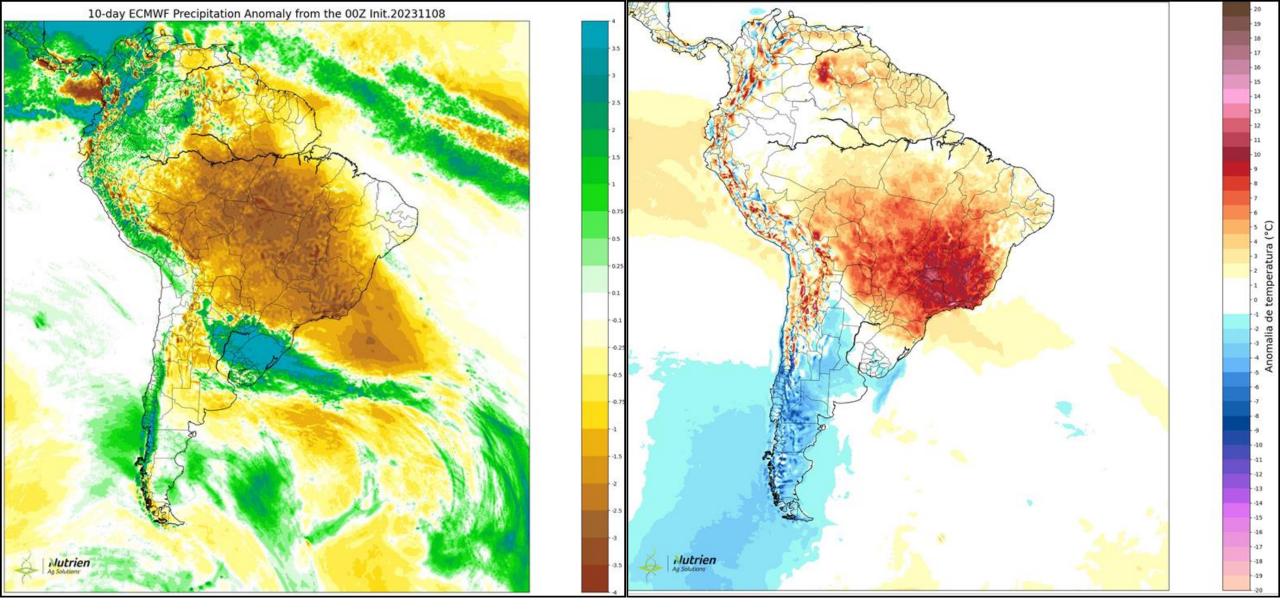
## Black Swan/Golden Goose

- US ECONOMY/Global Economies Inflation, Interest Rates, and Dollar Value
- Geo-Political Tensions
  - Israel/Gaza Hamas
  - Ukraine / Russia War
  - Iran, China, North Korea, Syria.
- Crude Oil volatility
- South America Weather for growing season.
- Fund Money Influence.
- Who knows what else could possibly happen?

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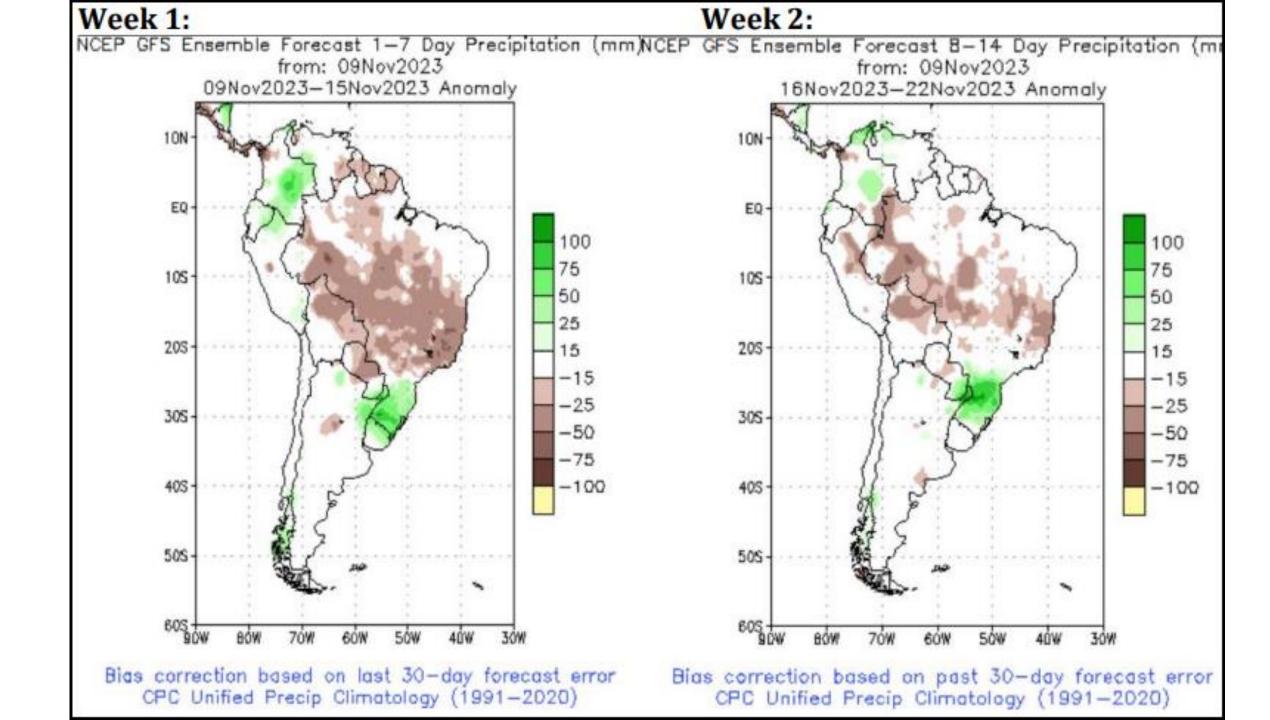
Oleli																
Date	Sun 11/12	Rest of Mon 11/13	Tue 11/14	Wed 11/15	Thu 11/16	Fri 11/17	Sat 11/18	Sun 11/19	Mon 11/20	Tue 11/21	Wed 11/22	Thu 11/23	Fri 11/24	Sat 11/25	Sun 11/26	Mon 11/27
Weather Condition	1	0	0	0		0	0					0				
Weather	Ice	Partly Cloudy	Partly Cloudy	Sunny	Scattered Morning Rain Possible	Partly Cloudy	Sunny	Isolated Snow/Rain Possible	Snow/Rain Likely	Snow Likely	Mostly Cloudy	Partly Cloudy	Mostly Cloudy	Mostly Cloudy	Mostly Cloudy	Mostly Cloudy
Temperature (°F) Low/High	28/50	25/48	37/53	31/50	28/45	24/42	27/44	31/46	29/37	23/30	21/26	16/25	14/24	13/23	13/23	11/20
Feels Like (°F) Low/High	18/50	35/45	33/53	29/50	19/39	15/35	21/39	24/40	19/30	14/21	10/16	6/14	4/14	4/17	7/16	2/16
Dew Point (°F)	32	29	33	30	30	24	29	30	29	21	16	13	12	13	13	12
Humidity (%)	75	56	64	61	73	63	77	68	85	76	72	72	68	79	81	85
Wind Speed (mph)	14	10	9	8	15	11	7	11	12	10	11	10	9	7	5	5
Precipitation Chance (%)	-	-	-	-	27	-		33	70	51	-	-	-		-	
Precipitation Amount (Rain:in.,Snow:in.)	Trace	None	None	None	Rain 0.06	None	None	S:1/4-1 L: 0.08	S:1-3 L: 0.31	S:1-3 L: 0.16	None	None	None	None	None	None
Evapotranspiration (in.)	0.06	0.07	0.06	0.05	0.05	0.05	0.03	0.05	0.02	0.02	0.03	0.03	0.03	0.02	0.01	0.01
Growing Degree Days (°F)	0.0	0.0	1.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0





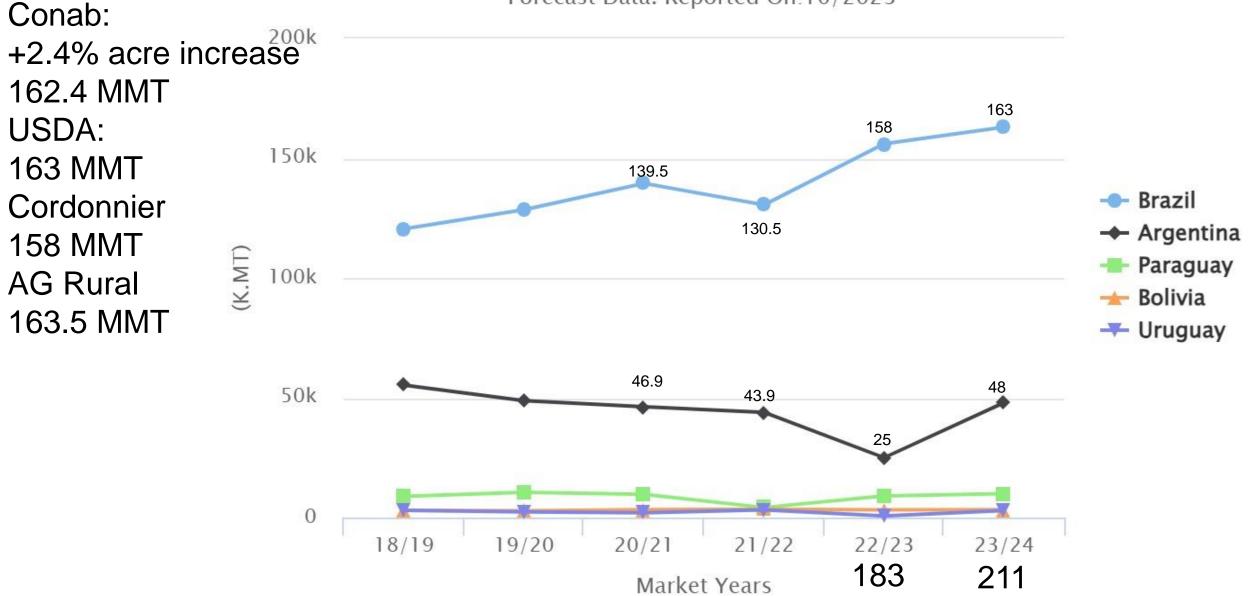
•Commercial crowd estimate on Brazilian YSB production 160-170 MMT. Majority of the group in the lower 160's for now.....

•Estimated replant 5-8% Matto Grosso and Goias. Brazil 61% planted and Argentina 6% planted.



### Oilseed, Soybean : Production for South America

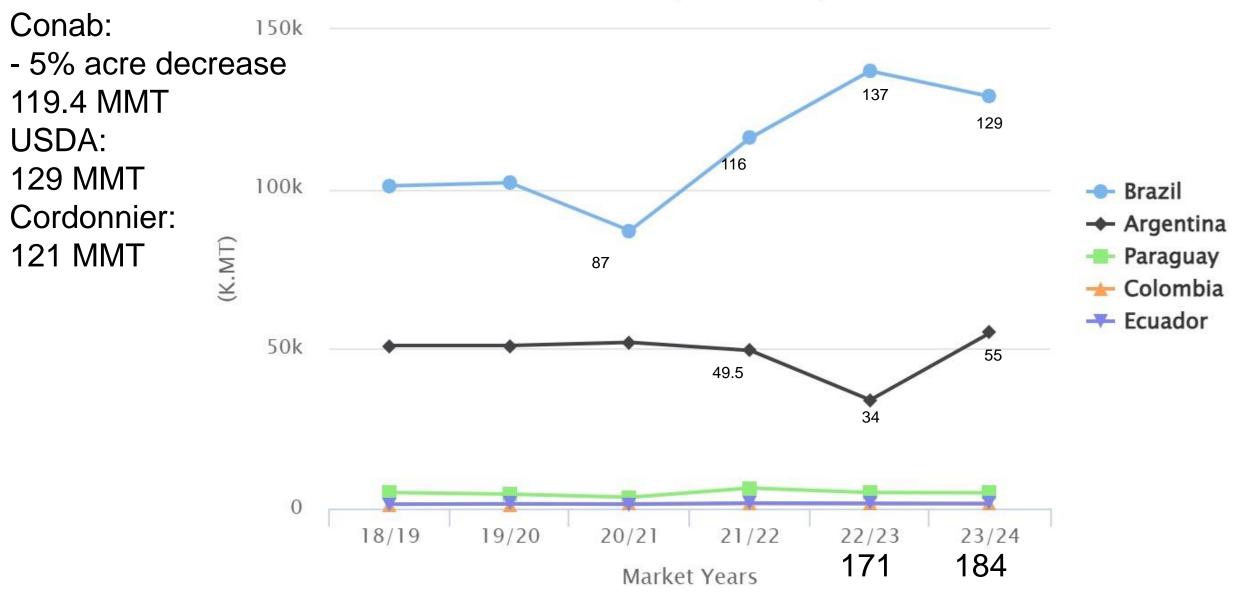
Forecast Data. Reported On:10/2023

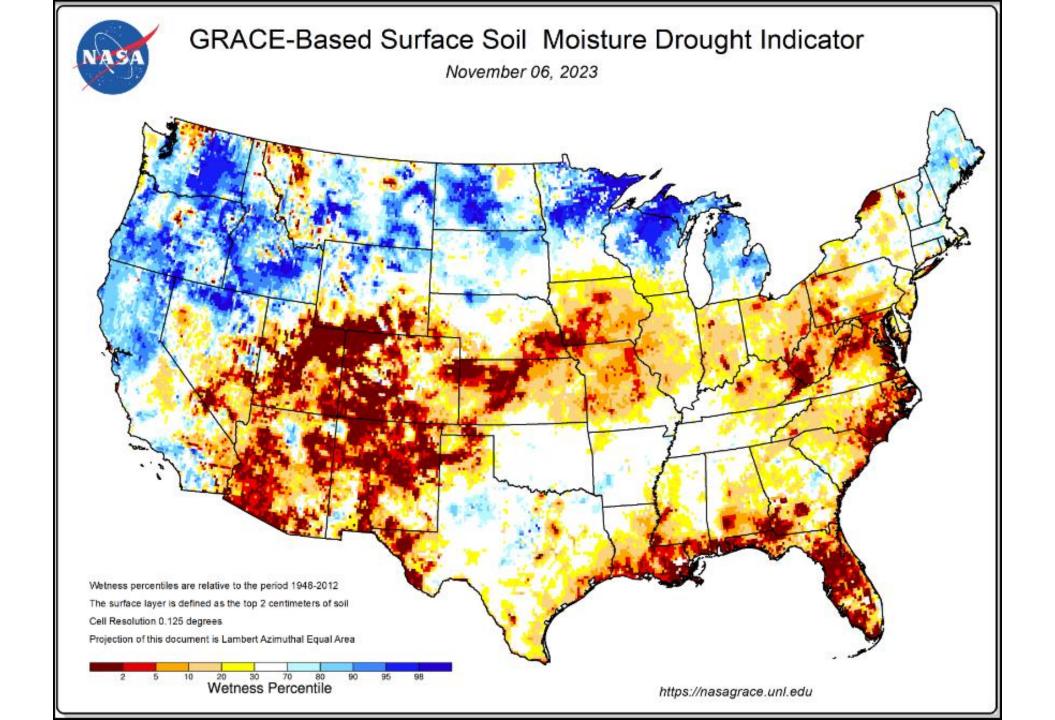


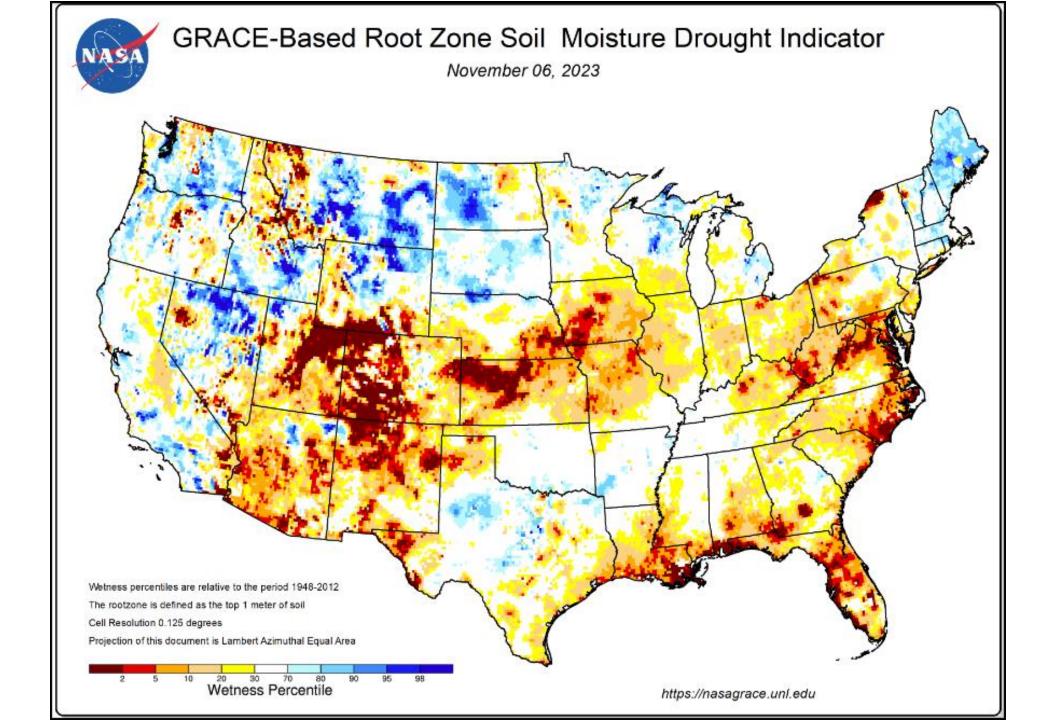
Source: FAS USDA

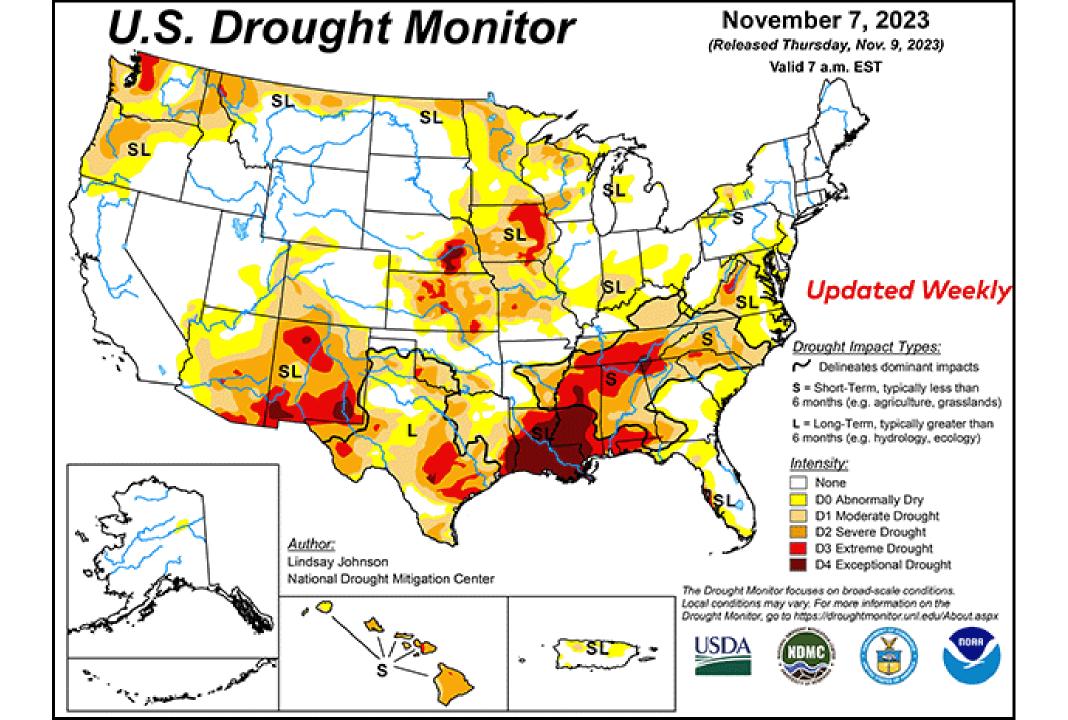
### Corn : Production for South America

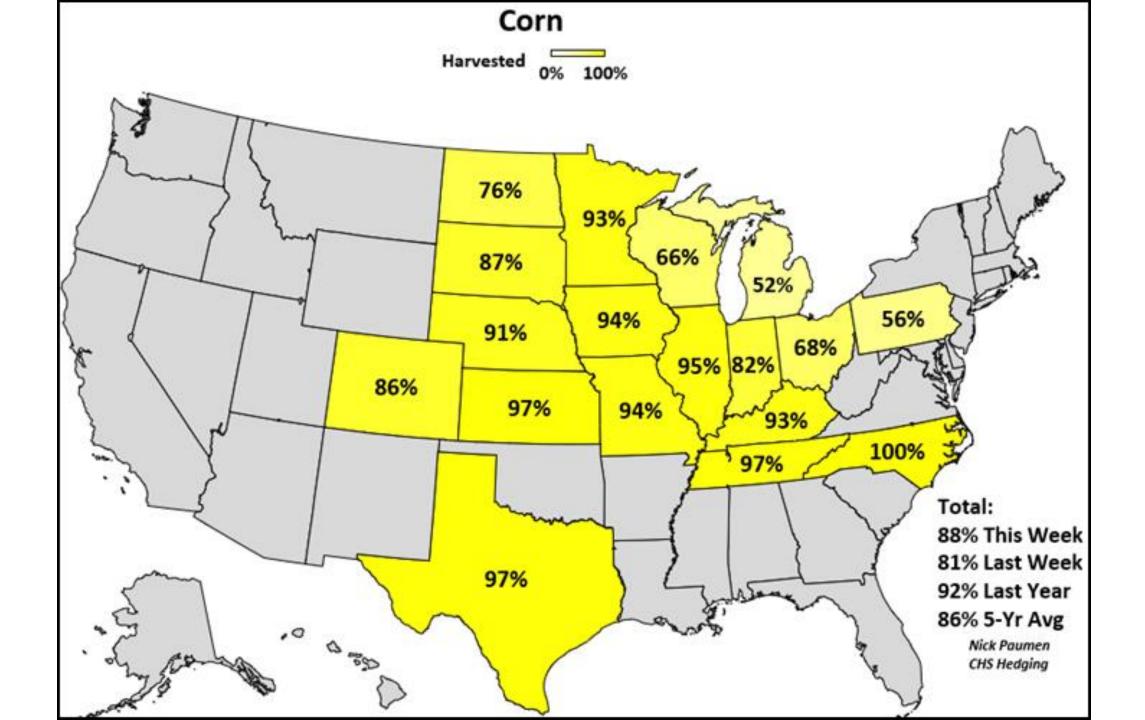
Forecast Data. Reported On:10/2023

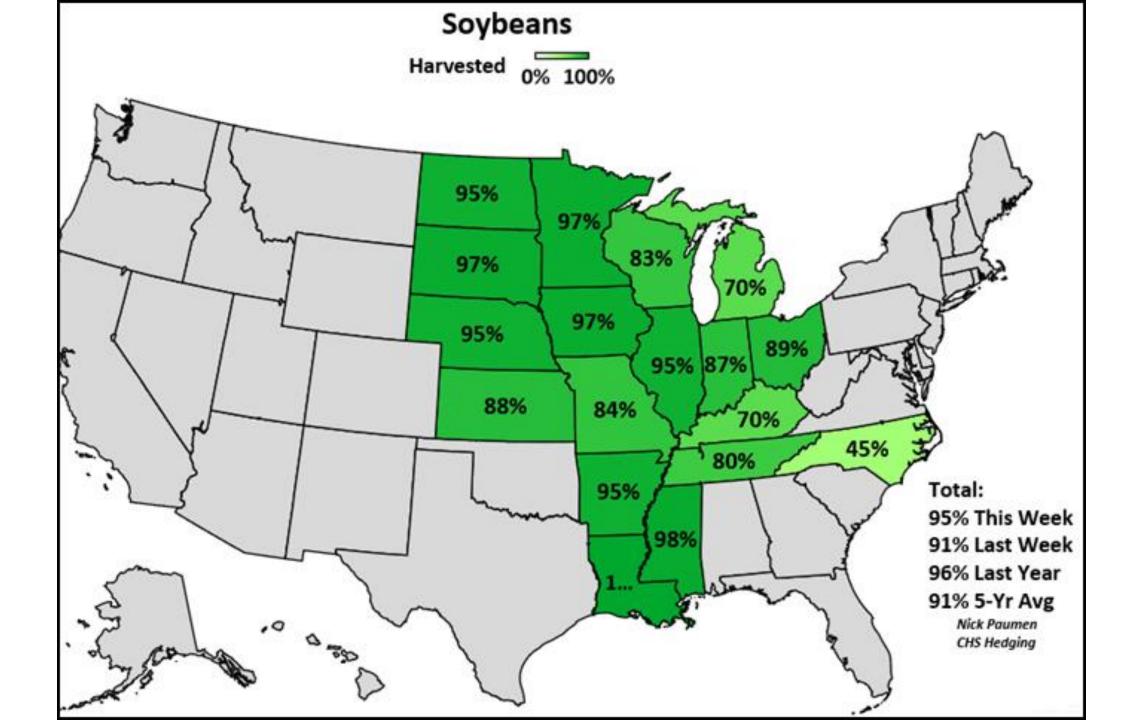


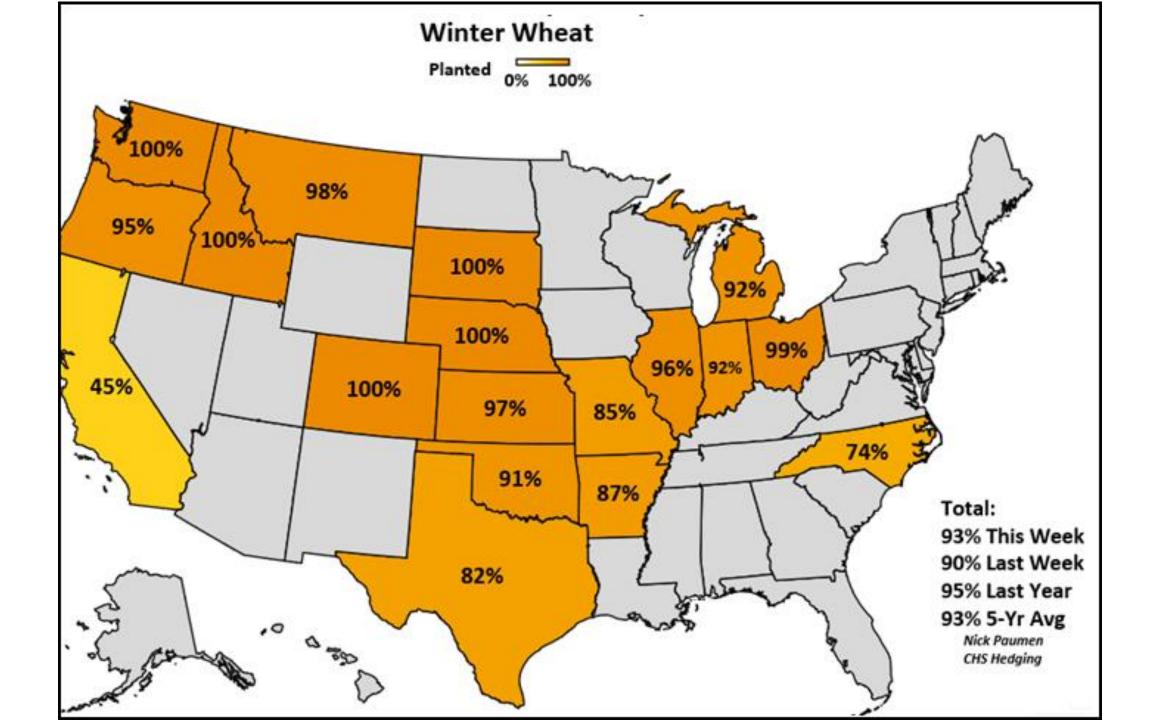


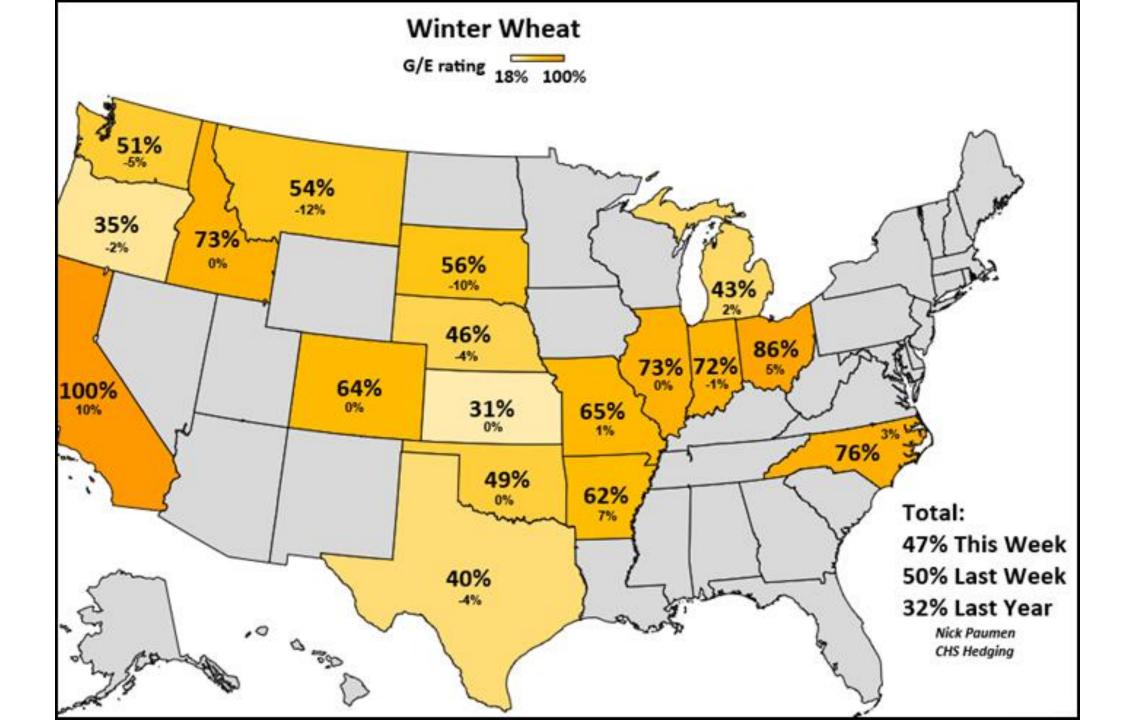












### November Crop Production and WASDE Summary

2023/24 Production and Yield	<u>Actual relative to avg.</u> <u>est.</u>	USDA <u>11/9/23</u>	Average Trade Est.	Pre-Report <u>Range of Trade</u> <u>Estimates</u>	Prior month	CHS Estimate
Corn Production	bearish	15,234	15,079	14900-15302	15,064	15,086
Corn Yield	bearish	174.9	173.20	172-175.7	173.0	173.2
Soybean Production	bearish	4,129	4,103	4037-4162	4,104	4,126
Soybean Yield	bearish	49.9	49.60	49-50.3	49.6	49.8
23/24 U.S. stocks	Actual relative to avg.	USDA 11/9/23	Average Trade Ect	Pre-Report Range of Trade	Prior month	CHS Estimate
	<u>est.</u>		Average Trade Est.	Estimates	0111	2122
Corn Ending Stocks	bearish	2,156	2,129	1996-2498	2111	2132
Soybean Ending Stocks	bearish	245	221	175-255	220	231
Wheat Ending Stocks	bearish	684	669	650-696	670	666
World stocks						
Corn Ending Stocks	bearish	315.0	312.0	309-314	312.4	310.5
Soybean Ending Stocks	neutral	114.5	115.0	111-117.8	115.6	114.6
Wheat Ending Stocks	neutral/bearish	258.7	257.8	256-261	258.1	259.3



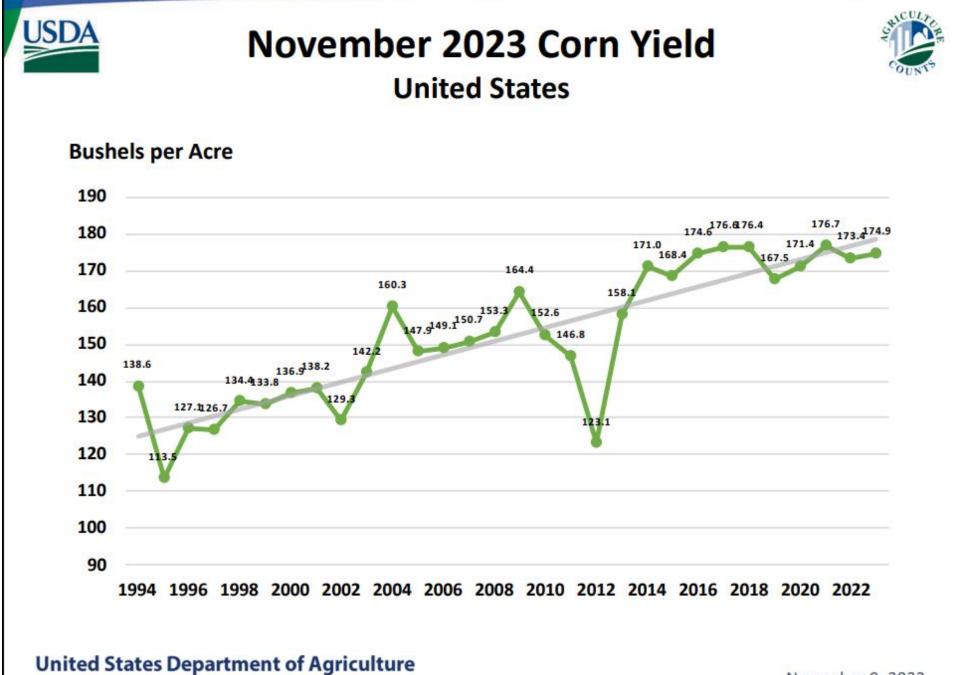
## November 2023 Corn



#### Acreage, Yield, and Production

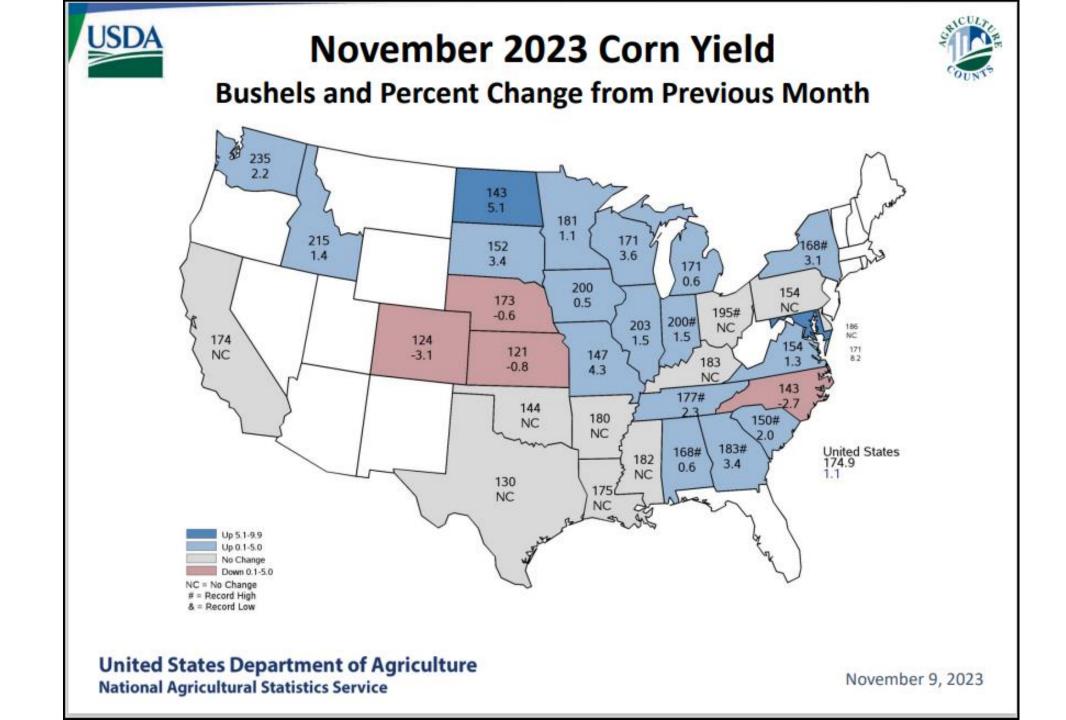
	Planted (1,000 Acres)	Harvested (1,000 Acres)	<b>Yield</b> (Bushels/Acre)	Production (1,000 Bushels)
United States	94,868	87,096	174.9	15,234,285
% Change from Previous Estimate	NC	NC	个 1.1	↑ 1.1
% Change from Previous Season	个 7.1	↑ 10.1	个 0.9	↑ 11.1

	Top 5 States - By Production												
	Plan	ted		Harve	sted		Yie	ld		Production			
	(1,000 Acres)	% Δ PY		(1,000 Acres)	% Δ PY		(Bushels/Acre)	% Δ PY		(1,000 Bushels)	% Δ PY		
Iowa	13,100	$\uparrow$	1.6	12,600	$\uparrow$	2.0	200		NC	2,520,000	$\uparrow$	2.0	
Illinois	11,200	$\uparrow$	3.7	11,000	$\uparrow$	3.8	203	$\downarrow$	5.1	2,233,000	$\downarrow$	1.6	
Nebraska	9,950	$\uparrow$	3.6	9,590	$\uparrow$	8.7	173	$\uparrow$	4.8	1,659,070	$\uparrow$	14.0	
Minnesota	8,600	$\uparrow$	7.5	8,200	$\uparrow$	9.5	181	$\downarrow$	7.2	1,484,200	$\uparrow$	1.6	
Indiana	5,500	$\uparrow$	4.8	5,380	$\uparrow$	4.9	200	$\uparrow$	5.3	1,076,000	$\uparrow$	10.4	



**National Agricultural Statistics Service** 

November 9, 2023



Corn		AL	<u>co</u>	GA	IL	IN	IA	KS	KY	LA	MD	MI	MN	MS	MO	NE	NC	ND	OH	NY	PA	SC	SD	TN	TX	W	US
(	)4	123	135	130	180	168	181	150	152	135	153	134	159	136	162	166	117	105	158	122	140	100	130	140	139	136	160.4
(	)5	119	148	129	143	154	173	135	132	136	135	143	174	129	111	154	120	129	143	124	122	116	119	130	114	148	147.9
(	)6	72	156	110	163	157	166	115	146	140	140	147	161	107	138	152	132	111	159	129	122	110	97	125	121	143	149.1
(	)7	78	140	127	175	154	171	138	128	163	101	123	146	148	140	160	100	116	150	128	124	97	121	106	148	135	150.7
(	)8	104	137	140	179	160	171	133	136	144	121	138	162	140	144	163	78	124	135	144	133	63	133	118	118	137	153.3
(	9	108	153	140	174	171	181	155	165	132	145	148	174	128	153	179	117	115	174	134	142	111	151	148	124	153	164.4
1	10	115	151	146	157	157	165	124	124	140	106	149	177	136	123	166	91	132	163	149	128	84	135	117	144	162	152.6
	11	114	133	159	157	146	172	107	139	135	109	153	155	128	114	160	84	105	158	133	111	65	132	131	91	155	146.8
1	12	98	133	180	105	99	137	95	68	173	122	132	165	165	75	142	117	122	123	134	131	122	101	85	129	120	123.1
1	13	147	131	175	178	177	164	126	170	173	158	155	159	176	136	169	142	110	174	137	146	129	137	156	136	145	158.1
1	4	159	146	170	200	188	178	149	158	183	175	161	156	185	186	179	132	124	176	148	154	117	148	168	148	156	171.0
1	15	147	142	171	175	150	192	148	172	171	164	162	188	175	142	185	113	128	153	143	147	93	159	160	135	164	168.4
	16	120	137	165	197	173	203	142	159	165	152	157	193	166	163	178	129	158	159	129	129	127	161	151	127	178	174.6
1	17	167	143	176	201	180	202	132	178	184	172	159	194	189	170	181	142	139	177	161	161	136	145	171	140	174	176.6
1	18	156	130	176	210	189	196	129	175	173	146	153	182	185	140	192	113	153	187	159	140	127	160	168	108	172	176.4
1	19	147	123	160	181	169	198	133	169	165	161	147	173	174	155	182	111	131	164	158	153	106	144	177	133	166	167.5
2	20	158	116	180	191	187	177	134	184	181	155	153	191	180	171	180	113	139	171	157	138	132	162	170	128	173	171.4
2	21	163	129	182	202	195	204	139	192	183	175	174	177	181	159	194	149	105	193	167	169	139	134	170	128	180	176.7
2	22	118	121	175	214	190	200	115	156	170	165	168	195	165	165	165	126	131	187	140	140	122	132	130	95	180	173.3
2	23	168	124	183	203	200	200	121	183	175	171	171	181	182	147	173	143	143	195	168	154	150	152	177	130	171	174.9
Change vs O	)ct	1	-4	6	3	3	1	-1	0	0	13	1	2	0	6	-1	-4	7	0	5	0	3	5	4	0	6	1.9
Record Yie	ld	167	156	182	214	195	204	155	192	184	175	174	195	189	186	194	149	158	193	167	169	139	162	177	148	180	176.7

Corn	Oct 12	Nov 9		Oct 12	Nov 9	
	2022/23	2022/23	Change	2023/24	2023/24	Change
Planted Acres	88.6	88.6	0.0	94.9	94.9	0.0
Harvested Acres	79.1	79.1	0.0	87.1	87.1	0.0
Yield	173.4	173.4	0.0	173.0	🟓 174.9 `	🛨 1.9
Beginning Stocks	1377	1377	0.0	1361	1361	0.0
Production	13715	13715	0.0	15064	15234	170.0
Imports	39	39	0.0	25	25	0.0
Total Supply	15130	15130	0.0	16451	16621	170.0
Feed/Residual	5549	5549	0.0	5600	5650	50.0
Food/Seed/Industrial	6559	6558	-1.0	6715	6740	25.0
Ethanol	5177	5176	-1.0	5300	5325	25.0
Domestic Use	12108	12108	0.0	12315	12390	75.0
Exports	1661	1661	0.0	2025	2075	50.0
Total Use	13769	13769	0.0	14340	14465	125.0
Ending Stocks	1361	1361	0.0	2111	🟓 2156	45.0
Stocks/Use Ratio	9.9%	9.9%		14.7%	14.9%	
Avg. Farm Price (\$/bu)	6.54	6.54		4.95	4.85	



## November 2023 Soybeans



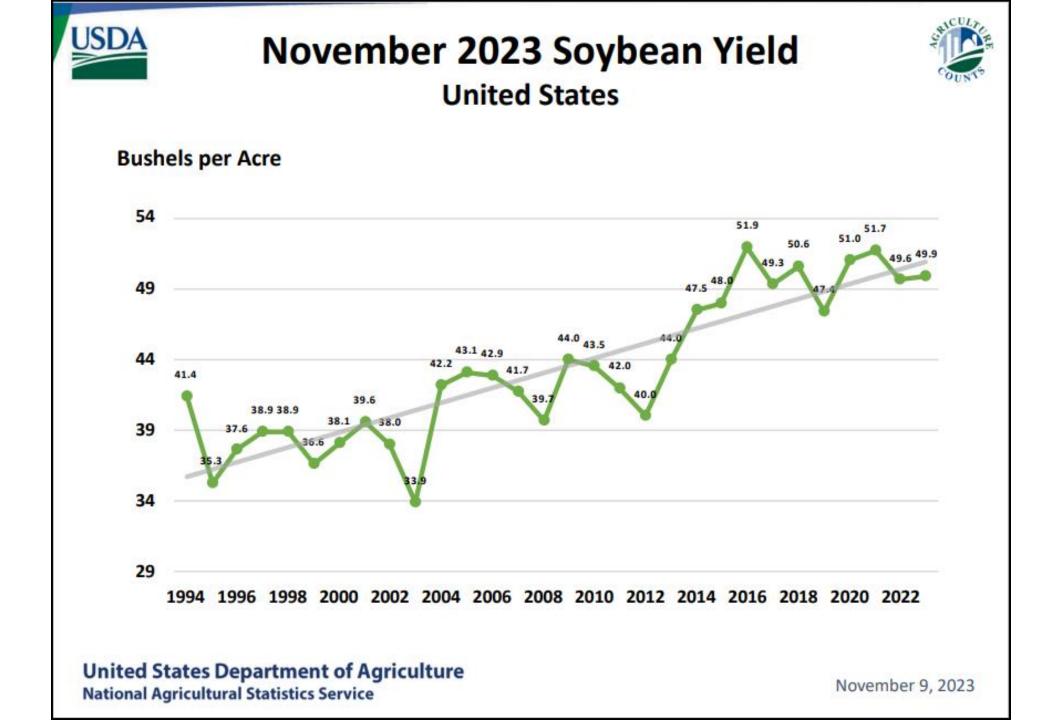
#### Acreage, Yield, and Production

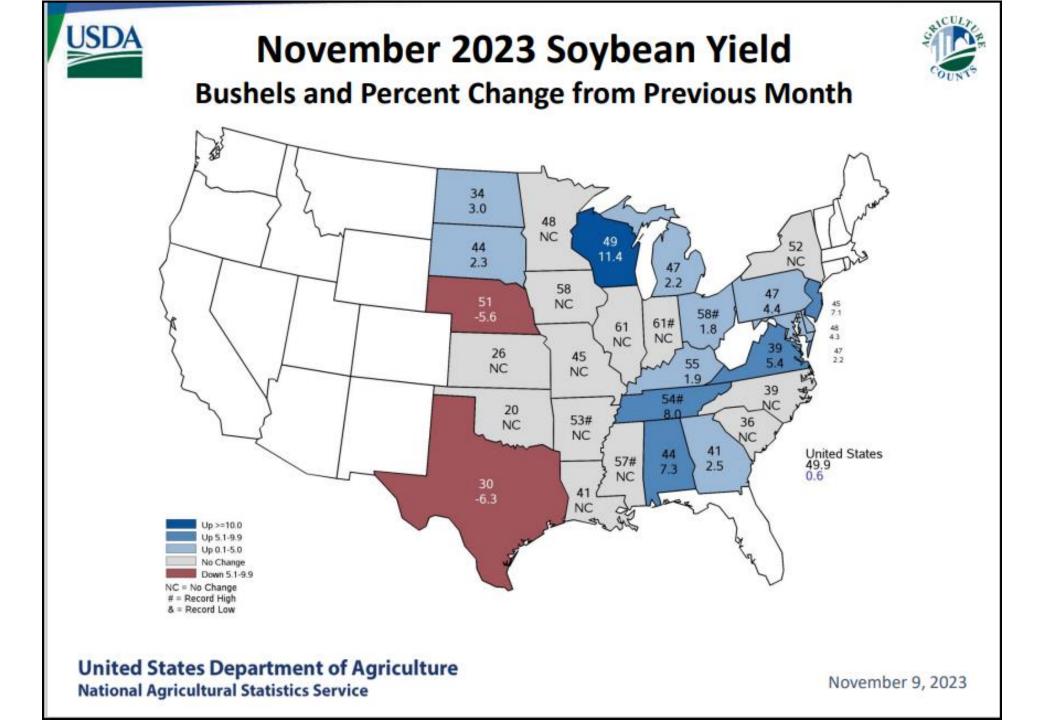
	Planted (1,000 Acres)	Harvested (1,000 Acres)	Yield (Bushels/Acre)	Production (1,000 Bushels)			
United States	83,600	82,791	49.9	4,129,449			
% Change from Previous Estimate	NC	NC	↑ 0.6	个 0.6			
% Change from Previous Season	↓ 4.4	↓ 3.9	↑ 0.6	↓ 3.3			

	Top 5 States - By Production											
	Plan	ted		Harve	sted		Yie	ld		Production		
	(1,000 Acres)	% Δ PY		(1,000 Acres)	% Δ PY		(Bushels/Acre)	% Δ PY		(1,000 Bushels)	% Δ PY	
Illinois	10,350	$\downarrow$	4.2	10,300	$\downarrow$	4.2	61.0	$\downarrow$	3.2	628,300	$\downarrow$	7.2
Iowa	9,950	$\downarrow$	1.5	9,870	$\downarrow$	1.6	58.0	$\downarrow$	0.9	572,460	$\downarrow$	2.4
Minnesota	7,350	$\mathbf{V}$	1.3	7,280	$\downarrow$	1.5	48.0	$\downarrow$	4.0	349,440	$\downarrow$	5.4
Indiana	5,500	$\downarrow$	6.0	5,480	$\downarrow$	6.0	61.0	$\uparrow$	6.1	334,280	$\downarrow$	0.3
Ohio	4,750	<b>1</b>	6.9	4,730	$\checkmark$	6.9	58.0	$\uparrow$	4.5	274,340	$\downarrow$	2.7

#### United States Department of Agriculture National Agricultural Statistics Service

November 9, 2023





Soybeans	AL	AR	GA	IL	IN	A	KS	KY	LA	MD	MI	MN	MS	MO	NE	NC	ND	OH	PA	SC	ŞD	TN	TX	VA	W	US
04	35.0	39.0	31.0	50.0	51.5	49.0	41.0	44.0	33.0	43.0	38.0	33.0	37.5	45.0	46.0	34.0	23.0	47.0	46.0	27.0	34.0	41.0	32.0	39.0	34.5	42.2
05	33.0	34.0	26.0	46.5	49.0	52.5	37.0	43.0	34.0	34.0	38.5	45.0	36.5	37.0	50.5	27.0	36.0	45.0	41.0	20.5	35.0	38.0	26.0	30.0	44.0	43.0
06	20.0	35.0	25.0	48.0	50.0	50.5	32.0	44.0	36.0	34.0	46.0	44.5	26.0	38.0	50.0	32.0	31.5	47.0	40.0	29.0	34.0	39.0	24.0	31.0	44.0	42.9
07	21.0	36.0	30.0	43.5	46.0	52.0	33.0	27.5	43.0	27.5	40.0	42.5	40.5	37.5	51.0	22.0	35.5	47.0	41.0	18.5	42.0	19.0	37.5	27.5	40.5	41.7
08	35.0	38.0	31.0	47.0	45.0	46.5	37.0	34.5	33.0	30.0	37.0	38.0	40.0	38.0	46.5	33.0	28.0	36.0	40.0	32.0	34.0	34.0	24.5	32.0	35.0	39.7
09	40.0	37.5	36.0	46.0	49.0	51.0	44.5	48.0	39.0	42.0	40.0	40.0	38.0	43.5	54.5	34.0	30.0	49.0	46.0	24.5	42.0	45.0	25.5	37.0	40.0	44.0
10	26.0	35.0	26.0	51.5	48.5	51.0	33.0	34.0	41.0	34.0	43.5	45.0	38.5	41.5	52.5	26.0	34.0	48.0	42.0	23.0	38.0	31.0	30.0	26.0	50.5	43.5
11	33.0	38.5	22.0	47.5	45.5	51.5	27.5	39.0	36.0	39.0	44.5	39.0	39.0	36.5	54.0	30.5	29.0	48.0	44.0	25.5	37.0	32.0	19.0	40.0	47.0	42.0
12	45.0	42.5	37.5	43.0	44.0	45.0	23.0	40.0	46.5	47.0	43.0	43.5	45.0	30.0	41.5	39.5	34.5	45.0	48.0	34.0	30.5	38.0	26.0	42.0	42.0	40.0
13	43.5	43.5	40.5	50.0	51.5	45.5	37.0	50.0	48.5	39.5	44.5	42.0	46.0	36.0	53.5	33.5	30.5	49.5	49.0	28.5	40.5	46.5	25.5	38.5	39.0	44.0
14	40.0	49.5	40.0	56.0	55.5	51.0	35.5	47.5	56.5	46.0	42.5	41.5	52.0	46.5	54.0	40.0	34.5	52.5	49.0	35.0	45.0	46.0	38.5	39.5	44.0	47.5
15	41.0	49.0	43.0	56.0	50.0	56.5	38.5	49.0	41.0	40.0	49.0	50.0	46.0	40.5	58.0	32.0	32.5	50.0	44.0	26.0	46.0	46.0	26.0	34.5	49.5	48.0
16	32.0	47.0	30.0	59.0	57.5	60.5	48.0	50.0	48.5	41.5	50.5	52.5	48.0	49.0	61.0	35.0	41.5	54.5	44.0	31.0	49.5	45.0	31.0	36.0	55.0	52.1
17	46.0	51.0	42.0	58.0	54.0	56.5	37.0	53.0	54.0	51.0	42.5	47.0	53.0	49.0	57.5	40.0	34.0	49.5	48.0	38.0	43.0	50.0	37.0	44.0	47.0	49.1
18	40.0	50.5	39.5	63.5	57.5	56.0	43.0	51.0	51.5	47.5	47.5	49.0	54.0	44.5	58.0	33.0	35.0	56.0	44.5	29.0	45.0	45.5	31.5	42.0	48.0	50.6
19	36.0	49.0	29.0	54.0	51.0	55.0	41.5	46.0	48.0	44.0	41.0	44.0	50.0	46.0	58.5	35.0	32.0	49.0	49.0	26.0	42.5	47.0	28.0	34.0	47.0	47.4
20	41.0	51.5	41.0	60.0	59.0	54.0	41.0	55.0	53.0	47.0	48.0	50.0	54.0	51.0	58.0	38.0	34.0	55.0	46.0	35.0	46.0	50.0	34.0	42.0	52.0	51.0
21	46.0	52.0	46.0	65.0	60.0	63.0	40.0	56.0	52.0	53.0	51.0	47.0	54.0	49.0	63.0	40.0	25.5	57.0	53.0	38.0	40.0	50.0	38.0	46.0	55.0	51.7
22	41.0	52.0	41.0	63.0	57.5	58.5	27.5	51.0	47.0	43.0	47.0	50.0	54.0	45.5	49.0	38.5	35.0	55.5	43.0	37.0	38.0	48.0	20.0	41.0	54.0	49.5
<u>23</u>	<u>44.0</u>	<u>53.0</u>	<u>41.0</u>	<u>61.0</u>	<u>61.0</u>	<u>58.0</u>	<u>26.0</u>	<u>55.0</u>	<u>41.0</u>	<u>47.0</u>	<u>47.0</u>	<u>48.0</u>	<u>57.0</u>	<u>45.0</u>	<u>51.0</u>	<u>39.0</u>	<u>34.0</u>	<u>58.0</u>	<u>47.0</u>	<u>36.0</u>	<u>44.0</u>	<u>54.0</u>	<u>30.0</u>	<u>39.0</u>	<u>49.0</u>	<u>49.9</u>
Change vs Oct	3.0	0.0	1.0	0.0	0.0	0.0	0.0	1.0	0.0	1.0	1.0	0.0	0.0	0.0	-3.0	0.0	1.0	1.0	2.0	0.0	1.0	4.0	-2.0	2.0	5.0	0.3
Record Yield	46.0	52.0	46.0	65.0	60.0	63.0	48.0	56.0	56.5	53.0	51.0	52.5	54.0	51.0	63.0	40.0	41.5	57.0	53.0	38.0	49.5	50.0	38.5	46.0	55.0	52.1

Soybeans	Oct 12	Nov 9		Oct 12	Nov 9	
	2022/23	2022/23	Change	2023/24	2023/24	Change
Planted Acres	87.5	<b>87</b> .5	0.0	83.6	83.6	0.0
Harvested Acres	86.2	86.2	0.0	82.8	82.8	0.0
Yield	49.6	49.6	0.0	49.6	49.9	0.3
Beginning Stocks	274	274	0.0	268	268	0.0
Production	4270	4270	0.0	4104	🟓 4129	25.0
Imports	25	25	0.0	30	30	0.0
Total Supply	4569	4569	0.0	4403	4428	25.0
Crush	2212	2212	0.0	2300	2300	0.0
Exports	1992	1992	0.0	1755	1755	0.0
Seed	97	97	0.0	101	101	0.0
Residual	0	0	0.0	27	26	-1.0
Total Use	4301	4301	0.0	4183	4182	-1.0
Ending Stocks	268	268	0.0	220	245	25.0
Stocks/Use Ratio	6.2%	6.2%		5.3%	5.9%	
Avg.Farm Price (\$/bu.)	14.20	14.20		12.90	12.90	



## August 2023 Winter Wheat



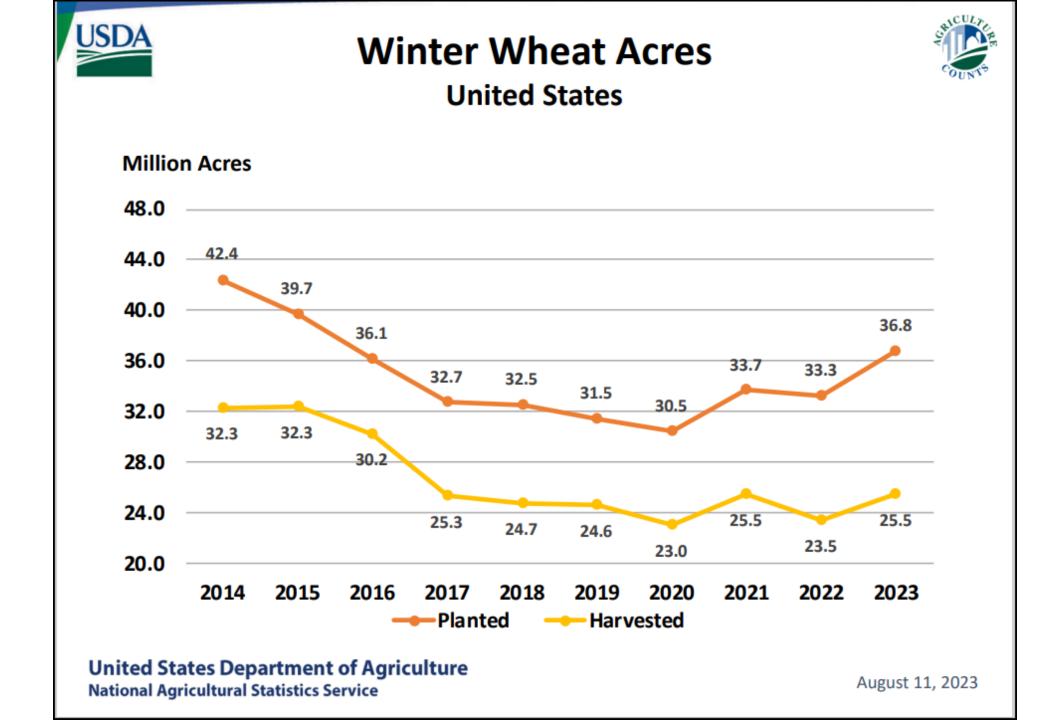
### Acreage, Yield, and Production

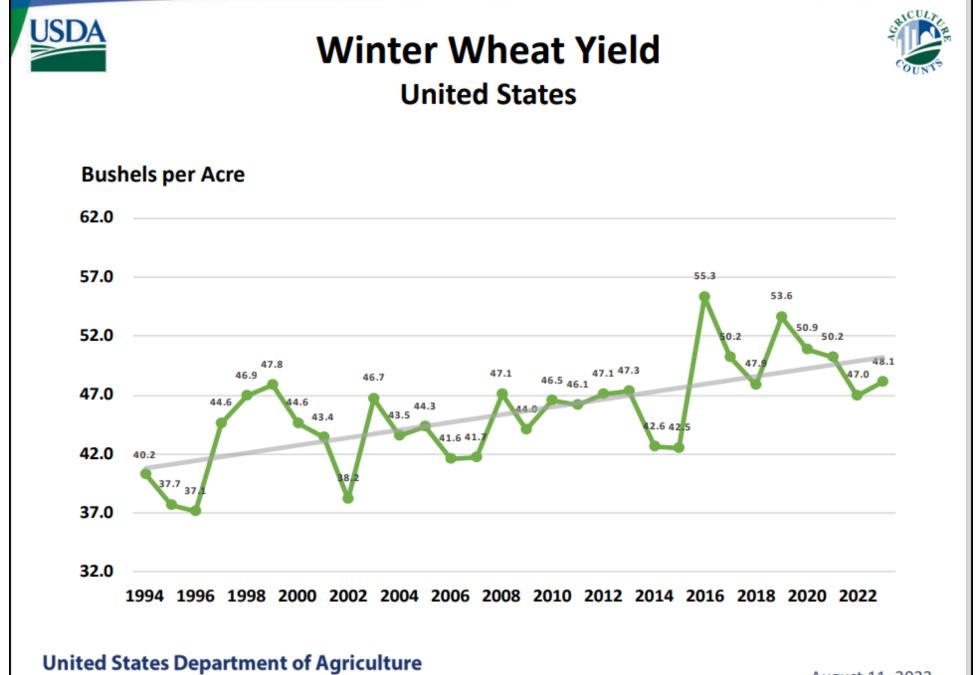
	Planted (1,000 Acres)	Harvested (1,000 Acres)		Yield (Bushels/Acre)		Production (1,000 Bushels)	
United States	36,810	25	,495		48.1	1,227,23	
% Change from Previous Estimate	↓ 0.5	¥	0.8	$\uparrow$	2.6	$\uparrow$	1.7
% Change from Previous Season	↑ 10.6	$\uparrow$	8.7	$\uparrow$	2.3	$\uparrow$	11.2

		Top 5 States - By Production											
	Plan	ted		Harvested			Yie	ld		Production			
	(1,000 Acres)	%	ΔΡΥ	(1,000 Acres)	%	ΔΡΥ	(Bushels/Acre)	%	ΔΡΥ	(1,000 Bushels)	9	6 Δ PY	
Kansas	8,100	$\uparrow$	11.0	6,500	$\checkmark$	1.5	32.0	$\checkmark$	13.5	208,000	+	14.8	
Washington	1,800	+	2.7	1,740	¥	3.3	54.0	+	20.6	93,960	+	23.2	
Montana	1,900	+	7.3	1,650	$\checkmark$	8.3	48.0	$\uparrow$	45.5	79,200	$\uparrow$	33.3	
Colorado	2,300	$\uparrow$	17.9	1,800	$\uparrow$	25.9	41.0	$\uparrow$	64.0	73,800	$\uparrow$	106.4	
Texas	6,400	$\uparrow$	20.8	2,000	$\uparrow$	53.8	35.0	$\uparrow$	16.7	70,000	$\uparrow$	79.5	

#### United States Department of Agriculture National Agricultural Statistics Service

August 11, 2023





**National Agricultural Statistics Service** 

August 11, 2023



## August 2023 Other Spring Wheat



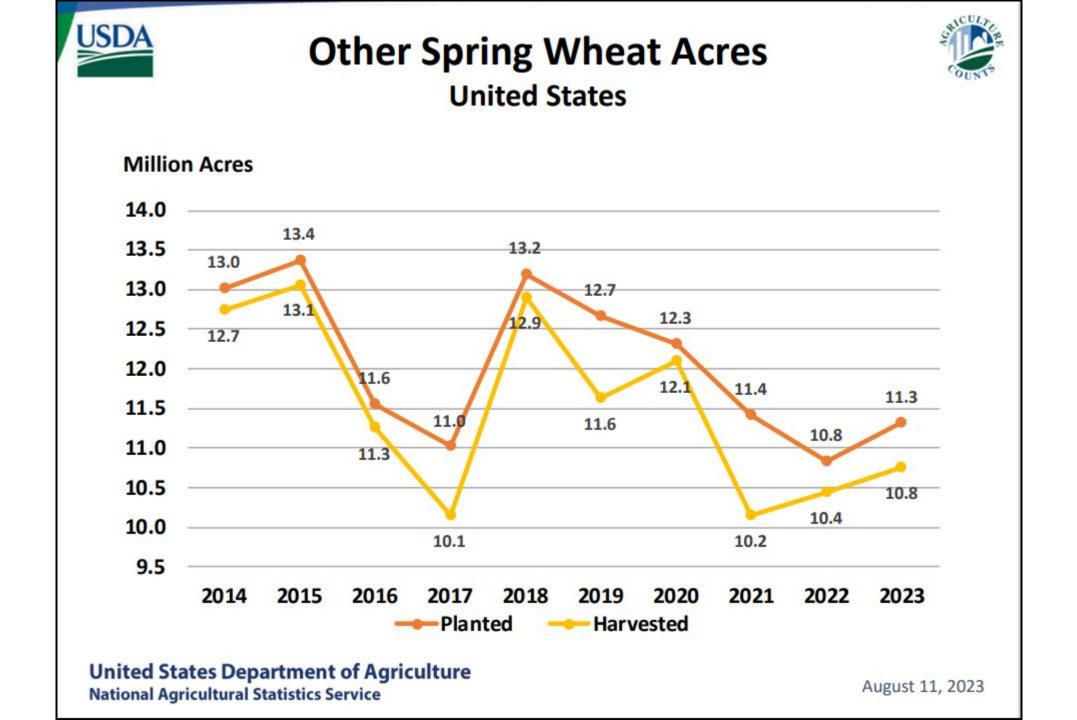
### Acreage, Yield, and Production

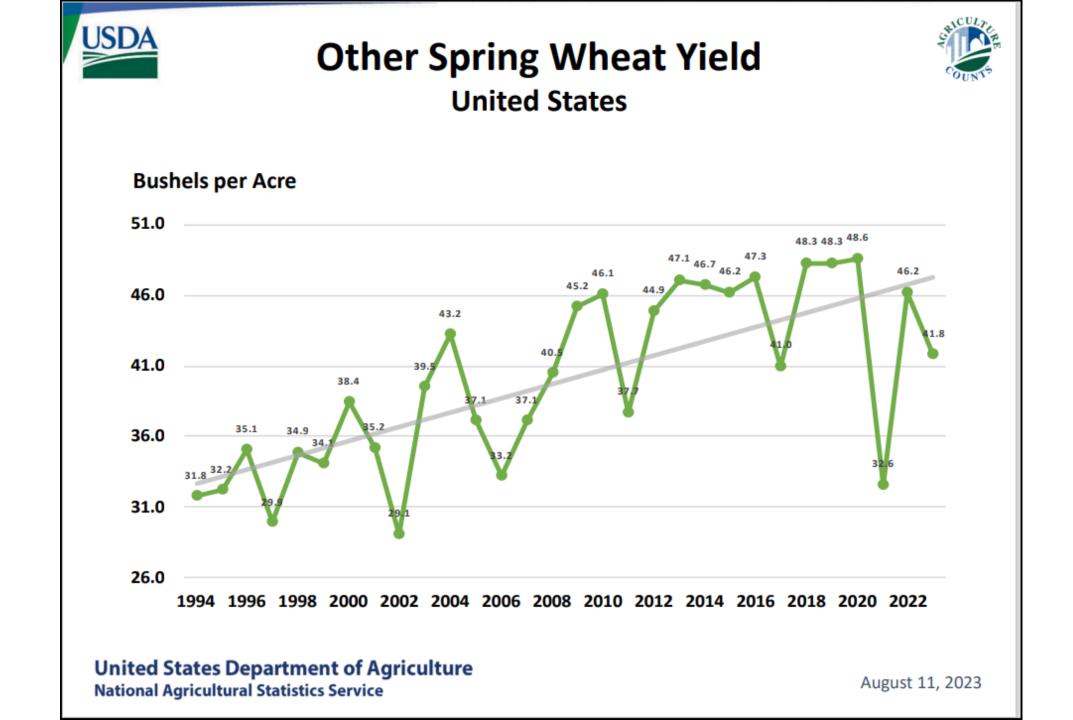
	Planted (1,000 Acres)	Harvested (1,000 Acres)	<b>Yield</b> (Bushels/Acre)	Production (1,000 Bushels)
United States	11,315	10,760	41.8	449,575
% Change from Previous Estimate	个 1.6	<b>个 1.6</b>	↓ 7.5	↓ 6.1
% Change from Previous Season	个 4.4	↑ 3.1	↓ 9.5	↓ 6.8

		Top 5 States - By Production											
	Plan	Planted			Harvested			Yield			Production		
	(1,000 Acres)	%	ΔΡΥ	(1,000 Acres)	%	ΔΡΥ	(Bushels/Acre)	% Δ PY		(1,000 Bushels)	% <u></u> Δ Р Υ		
North Dakota	5,600	$\uparrow$	5.7	5,430	$\uparrow$	3.2	45.0	$\downarrow$	10.0	244,350	$\downarrow$	7.1	
Montana	2,800	$\uparrow$	3.7	2,550	$\uparrow$	4.5	28.0	$\uparrow$	12.0	71,400	$\uparrow$	17.0	
Minnesota	1,270	$\uparrow$	1.6	1,220	$\uparrow$	0.8	50.0	$\downarrow$	18.0	61,000	$\downarrow$	17.4	
Idaho	400	$\uparrow$	5.3	375	$\uparrow$	4.2	80.0	$\downarrow$	1.2	30,000	$\uparrow$	2.9	
Washington	495	$\uparrow$	4.2	485	$\uparrow$	3.2	45.0	$\downarrow$	2.2	21,825	$\uparrow$	0.9	

#### United States Department of Agriculture National Agricultural Statistics Service

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<u>All Wheat</u>	Oct 12	Nov 9		Oct 12	Nov 9	
	2022/23	2022/23	Change	2023/24	2023/24	Change
Planted Acres	45.7	45.7	0	49.6	49.6	0
Harvested Acres	35.5	35.5	0	37.3	37.3	0
Yield	46.5	46.5	0	48.6	48.6	<b>†</b> 0
Beginning Stocks	698	698	0	582	582	0
Production	1650	1650	0	1812	1812	0
Imports	122	122	0	135	📫 145	10
Total Supply	2470	2470	0	2529	2539	10
Food	973	973	0	974	970	-4
Seed	68	68	0	65	65	0
Feed/Residual	89	89	0	120	120	0
Domestic Use	1130	1130	0	1159	1155	-4
Exports	759	759	0	700	700	0
Total Use	1888	1888	0	1859	1855	-4
Ending Stocks	582	582	0	670	684	14
Stocks/Use Ratio	30.8%	30.8%		36.0%	36.9%	
Avg. Farm Price (\$/bu.)	8.83	8.83		7.50	7.30	

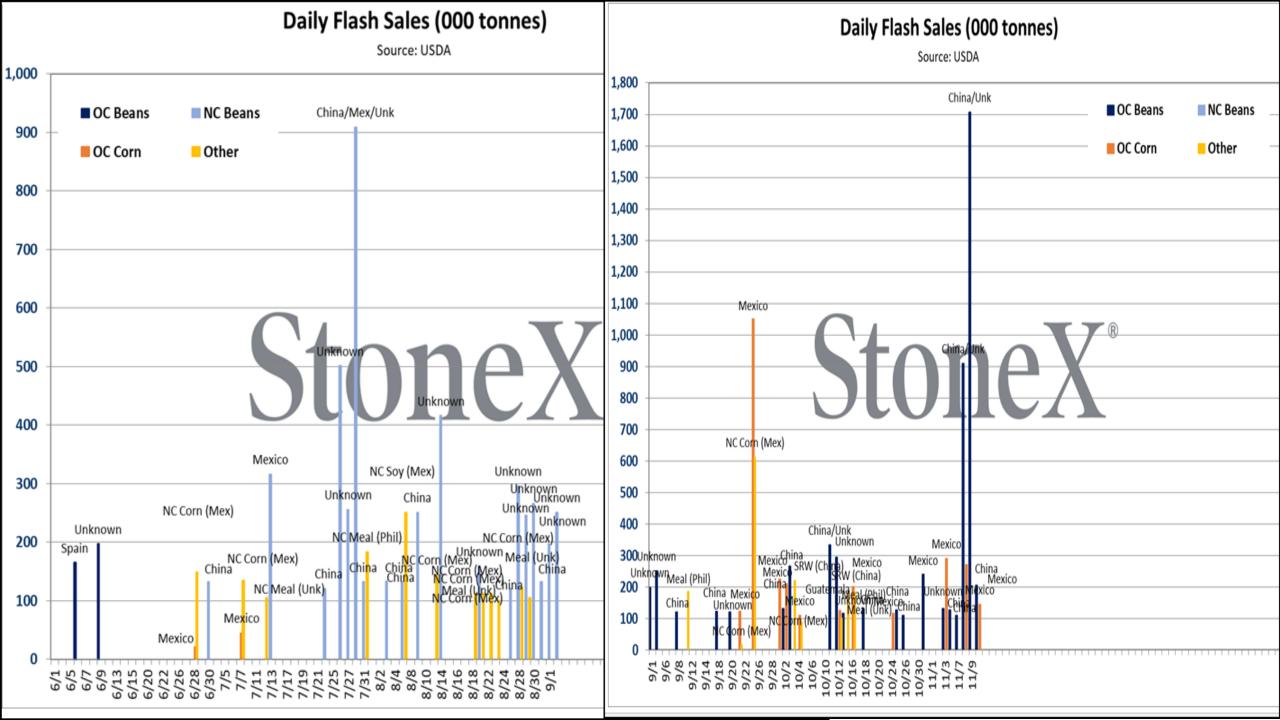
Wheat By Class	Hard	Hard	Soft			
Projected 2023/2024	Winter	Spring	Red	White	Durum	Total
Beginning Stocks	234	158	90	72	28	582
Production	601	468	449	235	59	1812
Total Supply	860	691	549	312	127	2539
Domestic Use	435	260	256	91	85	1127
Exports	145	225	145	160	25	700
Total Use	580	513	401	251	110	1855
Ending Stocks	280	178	148	<mark>6</mark> 1	17	684
Stocks/Use Ratio	48.3%	34.7%	36.9%	24.3%	15.5%	36.9%
Ending Stocks	1	5	11	0	-3	14
Stocks/Use Ratio	0.042	(0.046)	(0.088)	0.132	(0.002)	0.002

# Market Implications for the Future:

- •2024 Corn Bean Ratio: 5.17/13.07 2.52 to 1
  - Wheat would be competitive at 8.78, currently 7.70
  - 1.7 Ratio for Wheat
- Value of Dollar: 105.5 : 107 was recent High
- Crude oil: 78.56 Vs High of 92.50 Farm Fuel \$3.05
- DJIA: 34390

# •WHAT TO WATCH:

- South American Weather
- Demand/ Exports Forecast
- January 12 Crop Report: Final Crop Production/ Quarterly Grain Stocks WASDE/ Winter Wheat Acres



ELEC. HRS	<b>WHEAT</b>	(@MW) [10 M	inute De	e <mark>lay]</mark> S	pread Matrix	c   Symbo	ol Search	Symbol	Lookup		
More Info		Month	Last	Chg	% Chg	Open	High	Low	Previous	Volume	Open Int
chart	options	Dec-23	728'6s	-1'6	-0.24	730'0	733'2	722'6	730'4	4409	31414
chart	options	Mar-24	744'0s	1'4	0.2	742'0	745'6	735'4	742'4	5709	30598
chart	options	May-24	752'6s	2'0	0.27	751'4	753'6	744'0	750'6	467	6446
chart	options	Jul-24	761'6s	2'0	0.26	759'6	762'2	752'6	759'6	95	3101
chart	options	Sep-24	770'4s	2'0	0.26	770'4	770'4	768'2	768'4	66	2638
chart	options	Dec-24	781'2s	1'0	0.13				780'2	2	719
chart	options	Mar-25	790'6s	0'0	0				790'6	0	18
chart	options	May-25	795'2s	0'0	0				795'2	0	4
chart	options	Jul-25	793'6s	0'4	0.06				793'2	0	0
chart	options	Sep-25			0					0	0

### CARRY/INVERT

Dec 23	Mar 24	+.16
	May 24	+.24

Cash:	
Nov-Feb	7.1430
Aug 24	7.2050

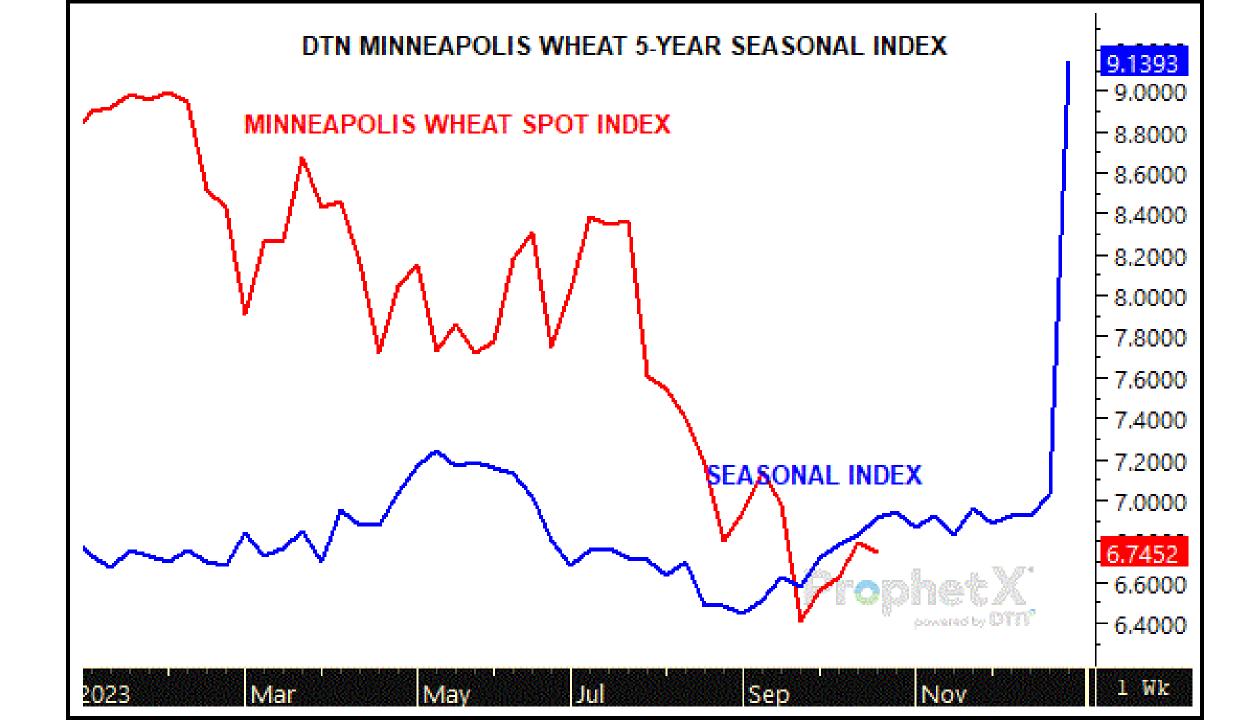
Z23		H	24	H	(24	N2	4	U24		
Z23		Z23-H24		Z23-K24		Z23-	N24	Z23-U24		
7294		-150			-220		-330		-416	
6	(0.10%)	2	(-1.64%)	20	(-8.33%)	0	(0.00%)		0 (0.00%)	
BID	ASK	BID	ASK	BID	ASK	BID	ASK	BID	ASK	
7250	7280	-154	-150		-190	-360				
11	2	25	1		1	4				

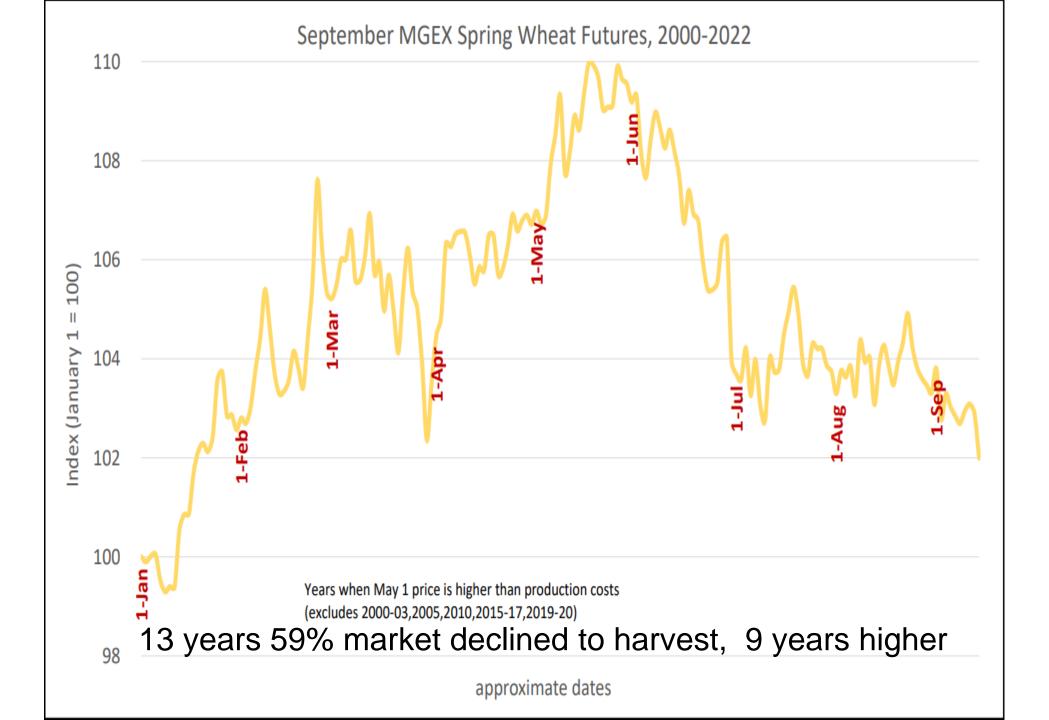


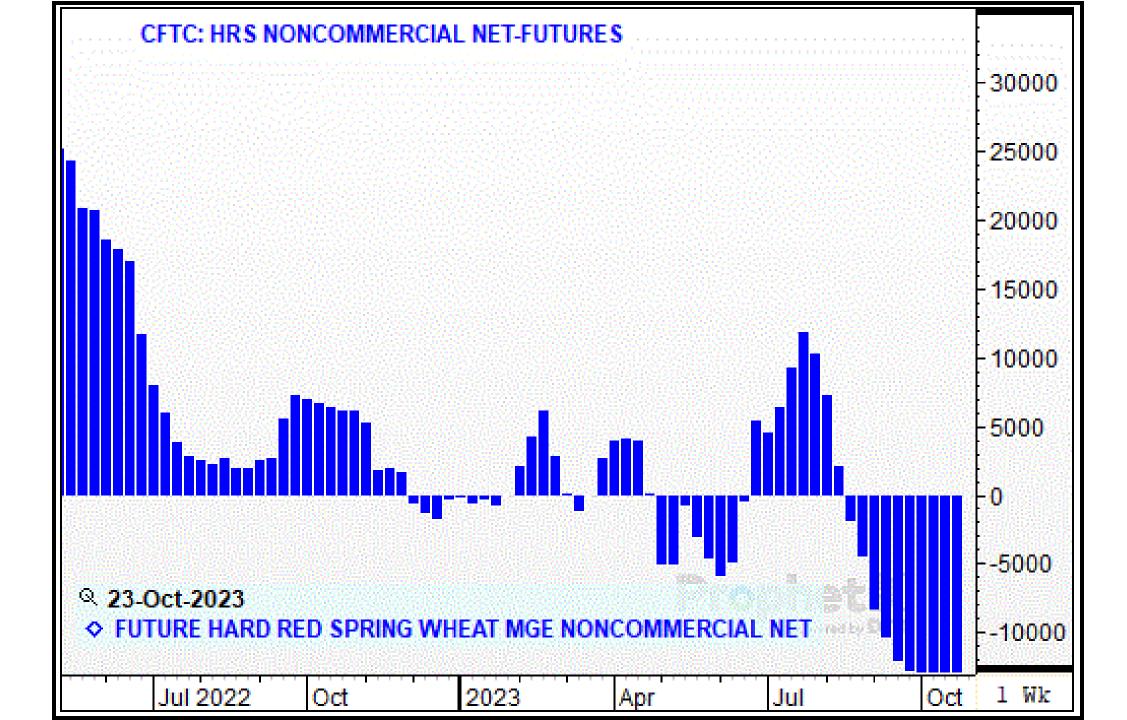












### ELEC. SOYBEANS (@S) [10 Minute Delay] Spread Matrix | Symbol Search | Symbol Lookup

	More Info	Month	Last	Chg	% Chg	Open	High	Low	Previous	Volume	Open Int
chart	options	Nov-23	1368'0s	34'4	2.59	1335'0	1369'0	1333'6	1333'4	284	255
chart	serial options	Dec-23			0						
chart	options	Jan-24	1382'4s	35'0	2.6	1353'6	1386'0	1350'2	1347'4	123428	289366
chart	serial options	Feb-24			0						
chart	options	Mar-24	1395'0s	34'2	2.52	1366'4	1398'2	1363'6	1360'6	44359	159522
chart	options	May-24	1405'0s	33'4	2.44	1379'0	1408'0	1374'4	1371'4	25670	120575
chart	options	Jul-24	1407'2s	33'2	2.42	1380'0	1410'0	1377'0	1374'0	17721	79966
chart	options	Aug-24	1381'2s	30'4	2.26	1356'2	1384'2	1353'4	1350'6	1942	5977
chart	options	Sep-24	1328'4s	28'0	2.15	1306'2	1330'0	1303'6	1300'4	1065	4085
chart	options	Nov-24	1307'0s	27'2	2.13	1282'2	1309'0	1282'0	1279'6	9215	61233

## Spread: Jan 24:Mar 24

+.12

Nov Dec(f)	13.1270
Oct 24	12.3275

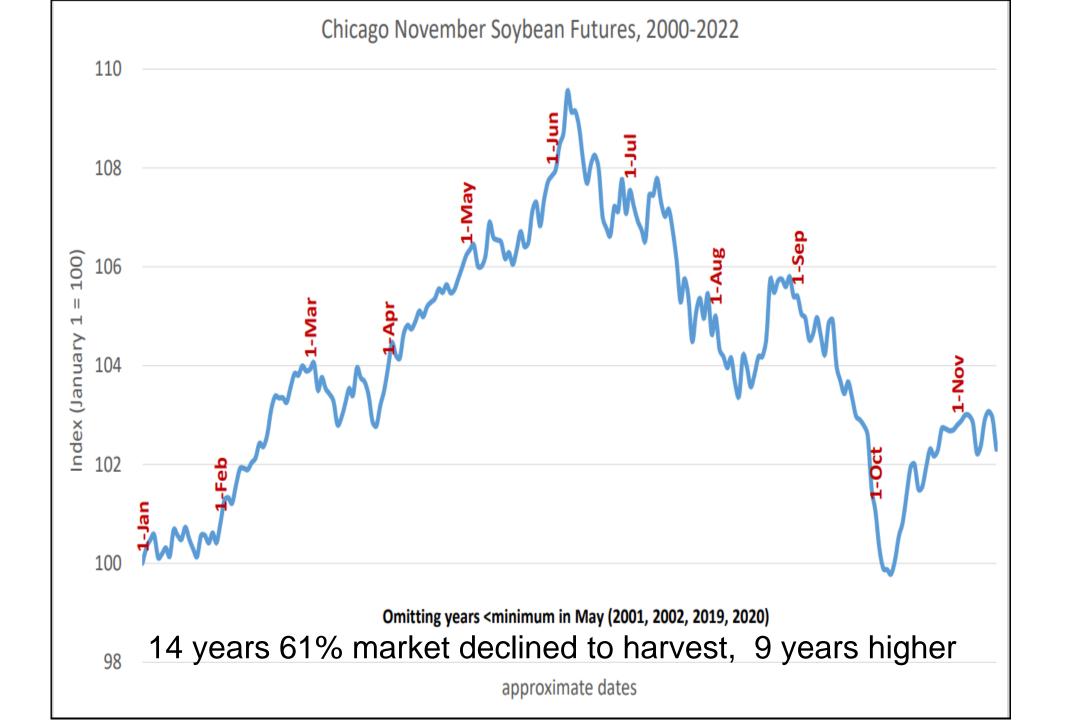
F24		H2	24	K	24	N24		
F24		F24-	H24	F24-	K24	F24-N24		
13854			-122		-220		-236	
30	(0.22%)	2	(-2.00%)	4	(-2.22%)	10	(-4.04%)	
BID 13790 81	ASK 13790 58	BID -124 141	ASK -122 50	BID -222 7	ASK -216 14	BID -240 4	ASK -234 1	



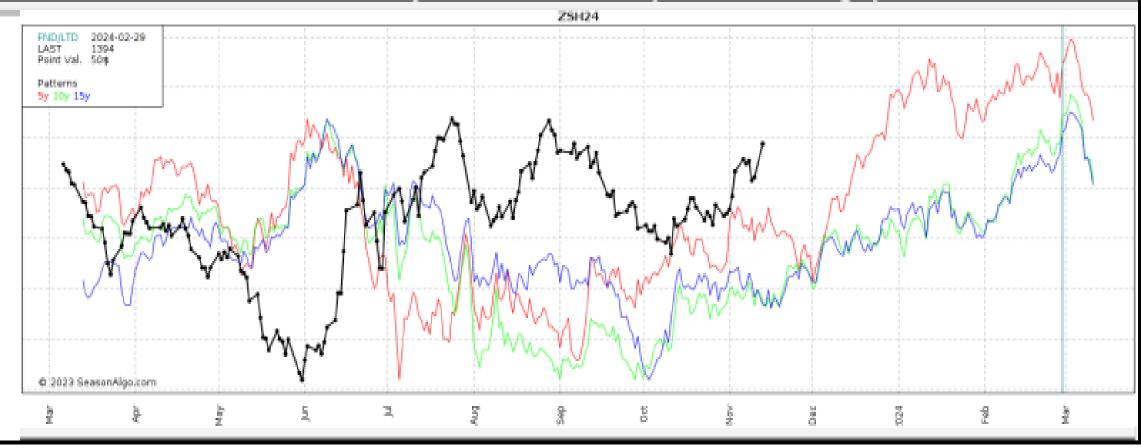


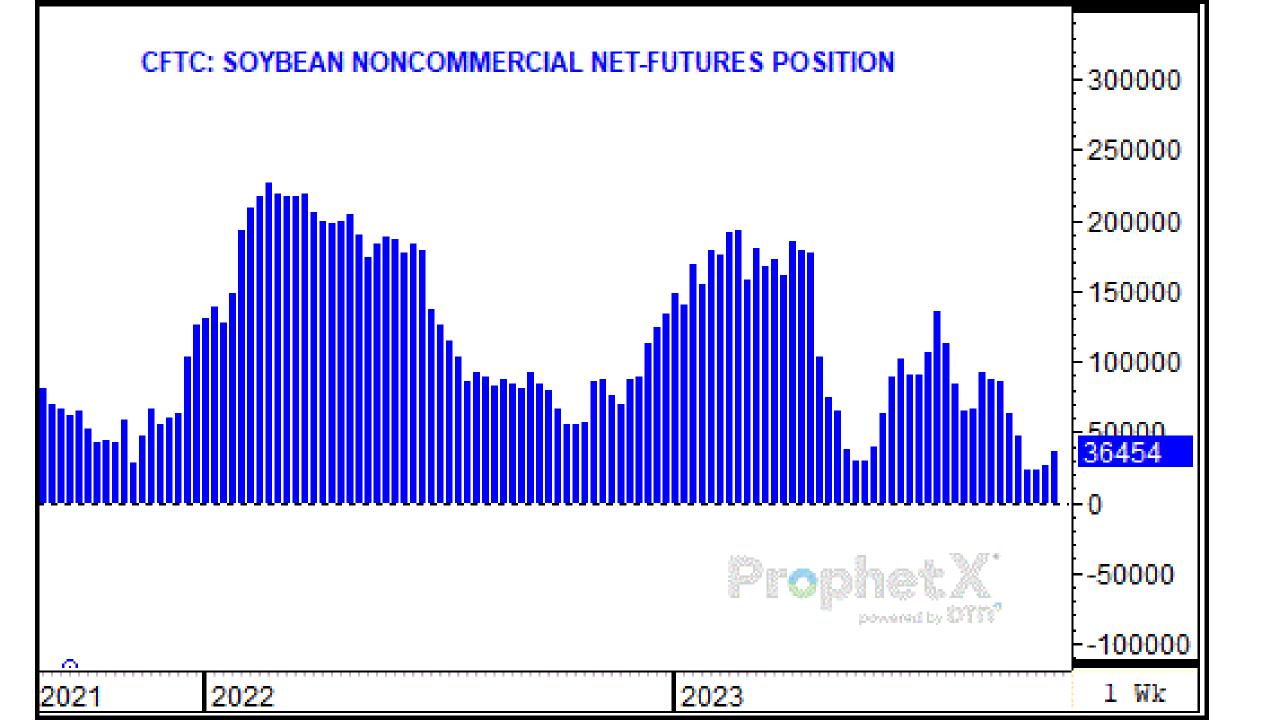






# March Soybean Seasonal (via Seasonalgo)





### ELEC. CORN (@C) [10 Minute Delay] Spread Matrix | Symbol Search | Symbol Lookup

\$+0.15

\$+0.24

\$+0.33

	More Info	Month	Last	Chg	% Chg	Open	High	Low	Previous	Volume	Open Int
chart	options	Dec-23	477'2s	13'2	2.86	463'2	477'6	461'0	464'0	224690	494163
chart	serial options	Jan-24			0						
chart	serial options	Feb-24			0						
chart	options	Mar-24	492'6s	13'6	2.87	478'4	493'2	476'4	479'0	153440	451579
chart	options	May-24	502'0s	13'4	2.76	488'0	502'2	486'0	488'4	30242	143790
chart	options	Jul-24	510'6s	13'0	2.61	497'0	510'6	495'4	497'6	30160	159851
chart	options	Sep-24	511'6s	11'4	2.3	499'6	511'4	498'0	500'2	8725	55497
chart	options	Dec-24	517'4s	10'6	2.12	506'2	517'6	504'0	506'6	20171	125157
chart	options	Mar-25	528'0s	10'6	2.08	516'6	528'0	514'2	517'2	1038	5173
chart	options	May-25	532'6s	10'4	2.01	520'4	532'6	520'4	522'2	100	1373
chart	options	Jul-25	532'0s	10'2	1.96	520'2	532'2	520'2	521'6	122	2704
chart	options	Sep-25	513'0s	6'6	1.33				506'2	24	89
chart	options	Dec-25	509'0s	5'0	0.99	504'6	509'0	503'4	504'0	167	4116

Cash

(Z)Dec 23

(H)Mar 24

Oct 24

4.32

4.47

4.57

-.45

-.45

-.60

Dec 23 Mar May July

Z23		H2	24	K	24	N24			
Γ	Z23		Z23-	H24	Z23-	K24	Z23-N24		
l	4766			-154		-244	-332		
l	-4 (-0.10%)		0	(0.00%)	2	(-1.01%)	2 (	(-0.75%)	
	BID 4770 182	ASK 4770 833	BID -152 12	ASK -152 2173	BID -244 3	ASK -244 184	BID -334 103	ASK -332 10	



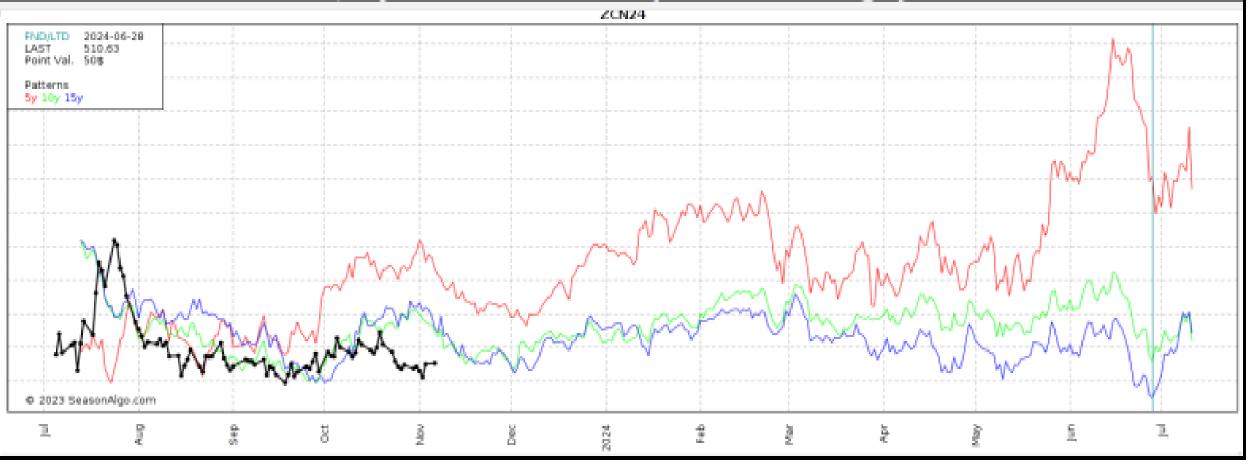


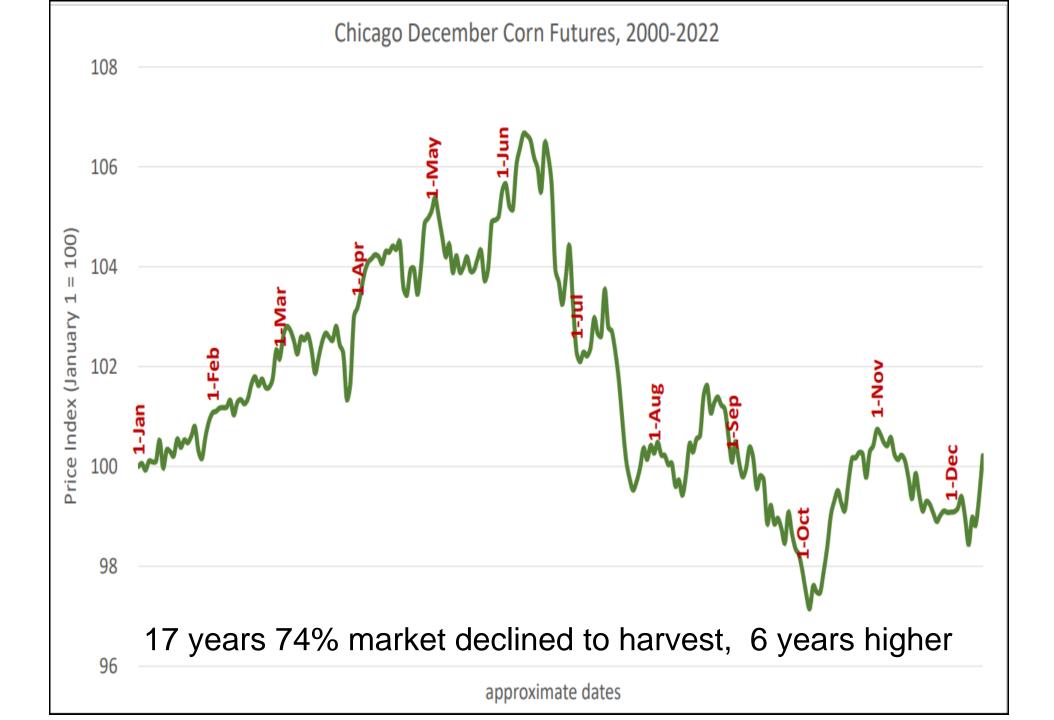


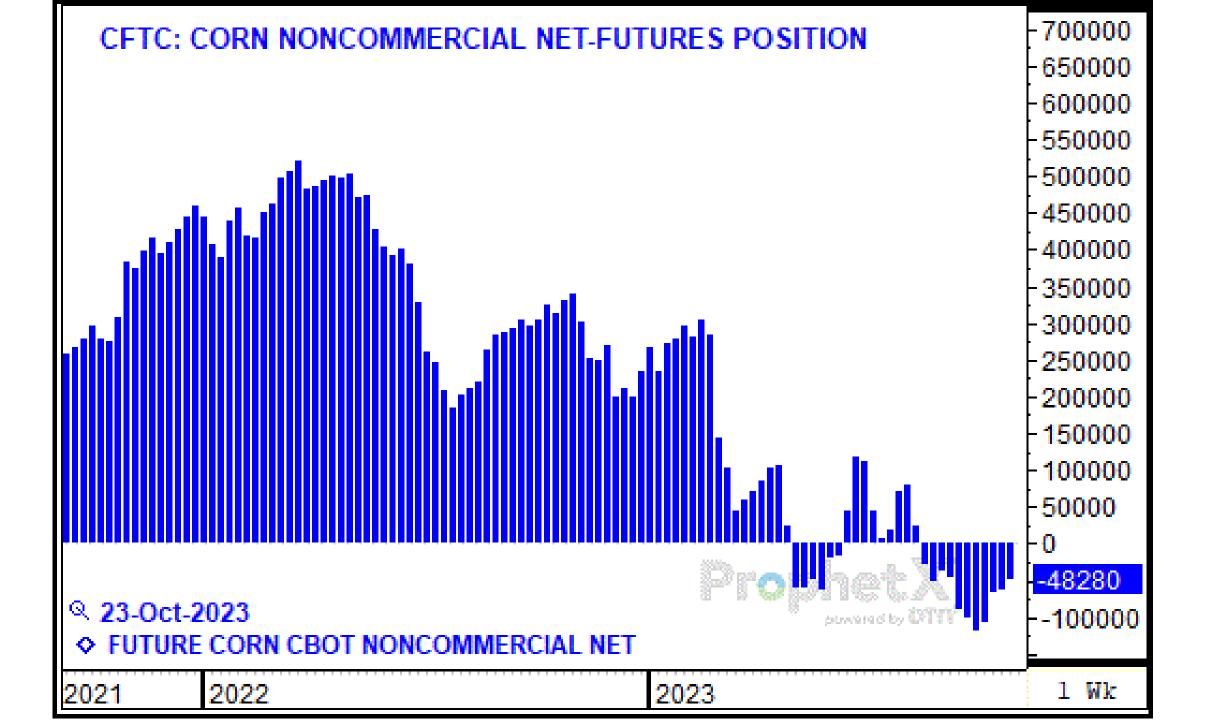




# July Corn Seasonal (via Seasonalgo)







# Corn Plan 2023 and 2024

## <u>CORN 23</u>

- Dec 23 Targets
  - -5.00 5.09 5.24 5.34 5.50
  - Sell Carry: add carry for targets
- March 24
- 5.15 5.24 5.39 5.49 5.65

# <u>CORN 24</u>

- Dec 24 Targets 20-30% now
- 5.20 5.35 5.45 5.70
- HTA for Dec 24
- Roll into carry for stored corn

# Soybean Plan 2023 and 2024

## Soybean 23

- Jan 23 Targets
  - 13.80
  - 13.99
  - 14.20
  - -14.41
  - 15.00

# Soybean 24

- Nov 24 Targets 10-20% now
- 13.00
- 13.20
- 13.35
- 13.50
- 14.00

# Wheat Plan 2023 and 2024

## Wheat 23

• March 24

100%	\$ 9.58	\$ 8.06
76.40%	\$ 9.03	\$ 7.87
61.50%	\$ 8.68	\$ 7.74
50%	\$ 8.41	\$ 7.65
38.50%	\$ 8.14	\$ 7.56
23.60%	\$ 7.79	\$ 7.43
0.00%	\$ 7.24	\$ 7.24

# Wheat 24

- Sep 24 Targets
- 7.80
- 8.00
- 8.20
- 8.50
- 8.71
- 8.99

# Market Plan

- Sell Soybeans Cash For Harvest Delivery
- Store Corn and Wheat and Roll into a carry market.
- Be aware of cash needs along with interest cost to carry grain
- Selling Grain and re-own it with calls maybe a good options going forward. (Interest Cost)
- Always consider tax implications to sales late in the year.

Name	Randy Zimmerman						2023				<u>11/14/2023</u>
				VEST SALE	S						
	Preharvest Acres Sales Sales to Date		Bushels to Left to Presell	Percent Sold	A	verage Futures Price	A	verage Cash Price	Tot	al Preharvest Sales	
Corn	891	139709	135000	4709	77%	\$	5.85	\$	5.49	\$	741,650.00
Soybeans	670.88	23900	31721	-7821	100%	\$	13.69	\$	13.11	\$	415,797.27
Wheat	1	0	0	54	0%		#DIV/0!		#DIV/0!	\$	-
Soybeans	0	0	0	0	0%	\$	-	\$	-	\$	-
Corn	0	0	0	0	0%	\$	-	\$	-	\$	-
Totals	1562.88									\$	1,157,447.27
			<b>DOOT</b> (1)	DVEOT OA			4.01/				
			<u>POST HA</u>	RVEST SA	LES SUN		ARY				
	Acres	Bushels to Sell	Total Bushels to Produce	Post Harvest Percent	Projected Price	То	tal Postharvest Sales		BU/A SOLD	BEP For Post Harvest	
Corn	891	39636	174636		\$ 4.80	\$	190,252.80		151.52	\$	0.59
Soybeans	670.88	146	31867	0%	\$ 13.00	\$	1,895.40		47.28	\$	(336.14)
Wheat	1	72	72	100%	\$ 8.50	\$	612.00		0.00	\$	8.01
Soybeans	0	0	0	0%	\$ 11.50	\$	-		0.00	\$	-
Corn	0	0	0	0%	\$ 1.00	\$	-		0.00	\$	-
Totals	1562.88					\$	192,760.20				
									<u>R01</u>		<b>19%</b>
Projected Expense (		Corn	\$ 765,030.12				<u>Net Far</u>	m lı	ncome Ratio		<b>16%</b>
Projected Expense		Soybeans	\$ 366,788.23								
Projected Expense		Wheat	\$ 576.78			<u> </u>	Total Sales				Net Return
Projected Expense		Soybeans	<u>\$</u> -							¢	247 042 24
Projected Exp	ense	Corn	\$-			\$	1,350,207.47			\$	217,812.34
1	Fotal Project F	arm Expense	\$ 1,132,395.13	\$ 724.56				Re	turn/Acre	\$	139.37

Name	Randy Zimmerman						2024			<u>11/14/2023</u>
			PREHAR	VEST SALE	S					
	Acres	Preharvest Sales	Sales to Date	Bushels to Left to Presell	Percent Sold	Av	verage Futures Price	Average Cash Price	Total Preharvest Sales	
Corn	714	102816	50000	52816	39%	\$	5.45	\$ 5.15	\$	257,500.00
Soybeans	701	23133	7500	15633	24%	\$	13.19	\$ 12.54	\$	94,075.00
Wheat	1	0	0	53	0%		#DIV/0!	#DIV/0!	\$	-
Soybeans	0	0	0	0	0%	\$	-	\$-	\$	-
Corn	0	0	0	0	0%	\$	-	\$-	\$	-
Totals	1416								\$	351,575.00
							4.5%			
			POSTHA	RVEST SA	LES SUN		<u>ARY</u>			
	Acres	Bushels to Sell	Total Bushels to Produce	Post Harvest Percent	Projected Price	Tot	tal Postharvest Sales	BU/A SOLD	BE	P For Post Harvest
Corn	714	78520	128520	61%	\$ 5.00	\$	392,600.00	70.03	\$	4.01
Soybeans	701	23344	30844	76%	\$ 12.40	\$	289,465.60	10.70	\$	12.32
Wheat	1	70	70	100%	\$ 8.50	\$	595.00	0.00	\$	8.38
Soybeans	0	0	0	0%	\$ 11.50	\$	-	0.00	\$	-
Corn	0	0	0	0%	\$ 1.00	\$	-	0.00	\$	-
Totals	1416					\$	682,660.60			
								<u>R01</u>		8%
Projected Expe		Corn	\$ 572,529.77				<u>Net Far</u>	<u>m Income Ratio</u>		8%
Projected Expe		Soybeans	\$ 381,609.85 \$ 586.60				Tatal Cales			Net Determ
Projected Expe		Wheat	\$ 586.60 \$ -				Total Sales			Net Return
Projected Expe Projected Expe		Soybeans Corn	<del>\$</del> -			\$	1,034,235.60		\$	79,509.38
		arm Expense	\$ 954,726.22	\$ 674.24				Return/Acre	\$	56.15

